

WHY WE FIGHT



2018 ANNUAL REPORT





DEAR FRIENDS,

The theme of this year's Annual Report is "Why We Fight." Fight is a word that often makes us uncomfortable. It conjures images of violence and anger, of winners and losers.

But this is not that kind of fight. Our fight is about compassion, urgency and resilience. It's about standing up for what's right. Being brave and bold. Using our voice and saying ... we reject the idea that the cycle of poverty cannot be broken, we reject the assumption that only some can benefit from growth, we reject that there are divides in our community that cannot be mended.

And it's also about hope.

But what we really want you to understand is the why. Why do we fight? We fight for those among us who may be struggling or forgotten. Those who have been left behind.

We are fighting for a community in which every person—no matter their background, their circumstances or their zip code—has an equal chance at a bright future.

It won't be easy. And it won't happen overnight. But it's a battle we are ready and willing to fight.

We can create bold and measurable change when we all work together. When our neighbors' fights become our fights. Their victories, our victories.

Because if united we fight, united we win.

Thank you to each and every one of you for joining us. We are tremendously grateful for you. Together, we are changing lives and creating lasting, meaningful change in our community.

And isn't that worth a fight?

Sincerely,

Jim Schmitz
2018 Board Chair

Brian Hassett
President & CEO





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OUR MISSION

We unite the community and mobilize resources so that every child, individual and family thrives.

OUR VISION

We envision a community where every person has an equal chance at a bright future.

IN 2018, WE BROUGHT TOGETHER

24,500 donors

FROM

196 workplaces

TO RAISE

16 million dollars

WHICH COMBINED WITH

11 million dollars in grant and other funding

MADE A TOTAL OF

27 million dollars raised

TO IMPROVE THE LIVES OF OUR NEIGHBORS.

TOGETHER, ALONG WITH

64 funded partner agencies

AND IN COLLABORATION WITH MORE THAN

100 additional organizations

WE HELPED

67,500 preschool children receive books in their homes to build crucial early literacy skills

893 people complete vocational training and obtain new jobs

191 families avoid or move out of homelessness

6,417 neighbors get connected to a primary health care provider

41,641 individuals receive free meals and make meaningful connections





WHY WE FIGHT:

TO BREAK THE CYCLE OF POVERTY

We are working to break the cycle of multi-generational poverty by providing the supports and services that move individuals and families out of poverty and help them become financially stable. Nashville is thriving, but many are being left behind. Housing prices are rising rapidly but wages are not keeping up with the growth. One fifth of our neighbors are living in poverty. 30 percent of those are children. We must do more to alleviate poverty for our most vulnerable neighbors and provide clear and attainable pathways to brighter futures for the next generations.

TOGETHER, we can give everyone in our community a chance at a better life by providing access to free financial counseling services and banking accounts to build assets and increase financial reserves; making sure our young people graduate; offering continuing education and job training so people can get higher paying jobs; and setting people on the path to financial independence.



PUTTING PEOPLE ON THE PATH TO BETTER JOBS

To really move people out of poverty and into a livable wage, they need higher paying jobs with opportunities for growth. To land these jobs, they need the right post-secondary education, training or certification. That's the key to increasing wages and stabilizing housing in our community. Our partner agencies are working locally to help individuals receive the education and training they need to get better, higher paying jobs that will move them out of poverty for good.

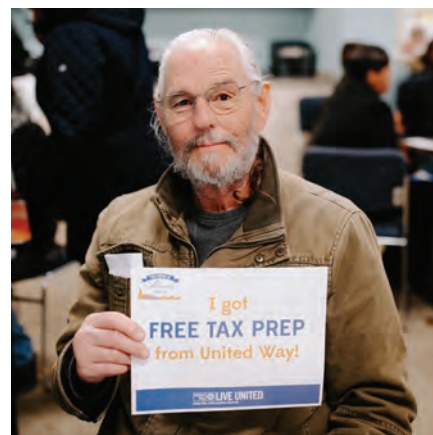
HELPING OUR NEIGHBORS KEEP MORE OF WHAT THEY EARN

The average taxpayer spends \$273 to file their taxes each year. For low-income and at-risk individuals, those are crucial dollars that could go toward rent, food, child care and gas. United Way volunteers prepare taxes at no cost for individuals and families earning less than \$66,000 a year through our Volunteer Income Tax Assistance free tax prep program, helping lift millions out of poverty each year by saving the community more than \$3.9 million in fees.

WE WIN

HELPING FAMILIES INCREASE THEIR SAVINGS

Our neighbors in financial trouble need individualized help and counseling to deal with the complex barriers to financial stability. A recent Pew Research Center report found that 55 percent of households didn't have enough saved to replace a month of their income. Our professionally-trained financial counselors at the Financial Empowerment Center help clients manage bills, work through debt, establish and improve credit, create a budget, open a bank account and save for the future.





**IN
2018**

14,390

tax returns were completed by
volunteers bringing \$17.7 million
in tax refunds back into
our community

234

middle school students learned
essential personal finance skills
through specialized workshops



893

individuals were connected to higher-earning jobs to better make ends meet

1.5M

dollars of debt was reduced for clients through the Financial Empowerment Center

1,077

individuals improved their financial situations and increased their economic mobility



WE FIGHT FOR:

ALAN

Alan grew up in Stony Brook, N.Y., as the youngest of five in a middle class family.

"We didn't have a lot of money," he says. "There was no talk of how to manage finances. We kind of all had to figure that out on our own."

Alan remembers hearing a lot of music growing up.

"My mom used to play the piano and sing songs from the *Great American Songbook*, and I would look over her shoulder and try to see who wrote the songs. It was very interesting to me. It was like a game of concentration."

When Alan was a teenager, his family moved to California. His older brother had the idea to spend their garage sale money on electric guitars.

"I bought a purple Flying V and a small little amplifier."

That was all that it took. Having discovered his passion for playing, singing and composing, Alan immersed himself in music with the kind of thoughtfulness and determination that can only lead to success. Success that, for him, would come at a very high cost.

His relationship with debt began the day that he moved out of his parents' house. Alan was lured into signing up for a credit card in the student union building during college orientation. Initially,



he used the \$500 limit to cover the cost of books and supplies.

"Little did I know, that little loan would turn into a mountain of credit card debt," he says.

After traveling, touring and wandering, Alan relocated to New York. He earned coveted slots at New York clubs and worked alongside music industry legends, including extended stints with Sony Music Entertainment—working under Grammy Award-winning record producer and executive Peter Asher and at New Line Cinema during the making of *The Lord of the Rings*.

As Alan's career and public life grew more fulfilling, his financial life moved in the opposite direction. For years, he struggled just to make the minimum monthly payments. With no realistic end in sight, he figured his best bet was on himself and his ability to write a hit song that could save him from the mounting debt. Again, he continued to take advantage of new, higher credit limits and loan offers. As the number



rose, he sank further into financial despair and desperation.

He decided to try his luck in the Nashville songwriting community.

"I just wanted a new start. Nashville seemed like a great community. It seemed like a great place where I could have a nice lifestyle and also seemed like I could drop in and make a bunch of cash and leave. To be honest, that's what I thought," Alan says. "But it didn't go that way."


Teaching private music lessons and doing graphic design and web development work sustained him at first. Eventually, he found work backing up other artists, in the studio and on the road, and he worked his way into publishing and producing. By then, having rolled his student loan in with the credit card debt, he was faced with what seemed like an insurmountable number.

"My financial life was a mess. That spilled over into my personal life, of course. I definitely spent a few nights sleeping in my car. I couldn't go to a lot of the events that a lot of my colleagues were going to. I had to spend many nights just ... keeping myself busy."

He tried to focus on writing music and staying positive but felt like he was drifting.

"I thought, 'Oh I'll just get a hit song; something great will happen. I'll get a reset.' It just doesn't work that way. Or it didn't work that way for me," he says. "At some point, I realized I'm not going to be able to climb this mountain by myself."

He did some research and cobbled together a financial rehabilitation plan. That's when everything started to turn around for him. Someone tipped him off about the Financial Empowerment Center, a partnership between United Way and the Mayor's Office.



"I couldn't believe that there were people who did that kind of work at no cost to me. Just having an ear, someone to talk to about my situation, someone to communicate with to lay out a plan—that made all the difference for me. When I first went to the Financial Empowerment Center, I would say my first session was pretty emotional."

He sat down with a financial counselor and began to draw out a plan. He and his counselor met regularly to work through his debt and improve his credit. Before going to the FEC, Alan would overdraw his bank account and would rack up fees regularly. Now, with the help of the FEC, he is no longer in debt. And, his credit scores have rebounded to the mid-750s. He has learned to be deliberate and methodical about what he calls his financial fitness program.

"I like to call it that because it's nonstop; it's something that I do every day. In fact, I would

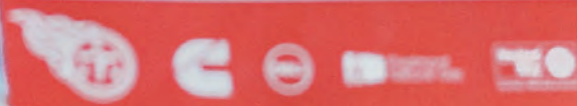
say that when I came across the Financial Empowerment Center is when my fitness program really began."

The FEC taught him the importance of regularly checking his bank accounts and how to begin living within his means. Now, he knows that he has developed the skills that it takes to continue on his trajectory. He knows that he would not have reached that place without the community he found at the FEC.

"Communication [with your financial counselor] is everything. Until I started communicating with my counselor, there was no hope for me financially. Without communication, it's easy to feel disconnected and hopeless. Fortunately, I did get into communication and now I'm full of hope, truly."



Have a
great year!





WHY WE FIGHT:

TO GIVE KIDS AN EQUAL CHANCE

Every child in our community deserves an equal opportunity to learn and succeed. Only one out of every three students in Metro Nashville Public Schools is able to read on grade level by the end of third grade. Studies show that children not reading on grade level by this point struggle to learn across subjects and rarely catch up. These children are four times more likely to drop out of high school.

TOGETHER, we can ensure that every child in our community enters kindergarten ready to learn, has the support they need to develop crucial reading skills for success and receives essential social and emotional support from preschool to graduation.



PREPARING STUDENTS FOR KINDERGARTEN

Children who have not developed basic literacy skills by the time they enter kindergarten are three to four times more likely to drop out in later years. United Way works in partnership to ensure children have access to books that are crucial to early brain development, to provide accessible, high-quality child care and pre-K programs, and to deliver training and support for educators to increase the quality of early childhood education throughout the community.

IMPROVING LITERACY RATES

Third grade is the turning point when children make the transition from learning to read to reading to learn. If they aren't reading well by that point, they will most likely struggle to read their social studies texts, understand their math problems or follow directions on their science experiments, and they rarely catch up. There is no greater investment in our community than in the future success of our children. United Way is fighting to make sure every child has the skills they need to succeed through graduation and beyond.

WE WIN

MAKING SURE KIDS GRADUATE

In 2017, 20 percent of Metro Nashville Public School students did not graduate from high school. We are determined to change that statistic to make sure every one of our students makes it through to graduation and has a plan for continuing education, vocational training or career success. To do this, we give our students social and emotional education through their middle and high school years. We also provide opportunities for mentorship, guidance and support to the whole family to help our children walk across that graduation stage and move onto adulthood with confidence.





**IN
2018**

508K

books were distributed to young
children through Imagination
Library of Middle Tennessee

3,248

students increased their
creativity, collaboration, critical
thinking and communications
skills



1,297

students showed at least one
year's growth in key literacy and
academic skills

415

preschoolers gained early
literacy skills necessary to
succeed in kindergarten

1,844

students gained
key social and emotional
learning skills



WE FIGHT FOR:

AMARE

Seven-year-old Amare dreams of becoming a scientist when he grows up.

Some days, he says he wants to be a firefighter and other days a police officer.

Even as a first-grader, Amare is very technically-minded, interested in thinking critically and exploring his world.

"He likes to see how things work," his mother Omeka says. "I'm pushing him to be independent, to do things on his own."

But despite his determination, Amare struggled as he learned to read throughout kindergarten.

Omeka noticed he was having trouble with his speech, so she enrolled him in speech therapy after school. Then she discovered the Y Literacy program through the YMCA of Middle Tennessee, which offers free one-on-one reading tutoring to students who are reading below grade level.

That's where he met his tutor and friend Heather.

Heather and Amare spend every Monday afternoon together, working on phonics, fluency, comprehension and vocabulary.

"Just from working with Heather for the fall semester, he made a whole year's growth," says Jordan Waller, senior director of the Y Literacy program. "He went from [reading on]



kindergarten level to beginning [to read on his appropriate grade] level. It's hard to make an entire year's growth in that short of time."

Heather starts each session by reading a book. Amare typically enjoys his after-school snack while Heather reads and points out specific pictures and words. Whenever she sees him struggling or frustrated, she encourages Amare to break the sentences down into individual words.

"I just say 'What's this word? OK, what's this word?' Then we put it together. He's getting really good at that."

The Y Literacy program is important for students like Amare because of the individualized attention he gets. Amare is vibrant and energetic but at school he's a little more reserved.

With Heather, he has the confidence to ask questions that he might not ask at school.



"He's very inquisitive with me," Heather says. "He'll say 'Why does this word have this letter? Why does this word have to look like this?'"

Now in her second year of tutoring at the Y, Heather knows how important learning to read was to her own development and loves seeing that growth in her students.

"I have been an avid reader since I could read," she says. "I read ... I don't know how many books a year, and I want to instill that in Amare. Tutoring helps me do that in a small way. It's just an hour a week, but that could make a big difference."

Omeka says she knows Amare is strong-willed and will continue to excel in school.



“He has it in him. He wants to learn,” she says.
“He adores math. I keep telling him, ‘You know you have to have both pieces. You’ve got to be able to read well so that you can do the math.’ ”

And Omeka is exactly right. In a couple years, Amare’s reading skills will be critical to his success in other subjects. Third grade is the

turning point when children make the transition from learning to read to reading to learn.

And with dreams of becoming a scientist, learning to read is an integral investment in Amare’s future.





WHY WE FIGHT:

TO BUILD STRONG, HEALTHY COMMUNITIES

Health and well-being are essential components of a productive, stable life. Yet, many of our most vulnerable neighbors struggle to access quality health care, supportive services and a strong community network. Tennessee ranks 43rd out of 50 states for overall health and ranks in the bottom 20 percent of all states in diabetes and obesity, cardiovascular and cancer deaths and premature death. Roughly 10 percent of our population is uninsured.

TOGETHER, we are building a stronger, healthier Nashville by helping people access quality health care, assisting those suffering from mental health issues and chronic disease, and bringing people together to make connections and build strong, supportive communities.



ACCESSING QUALITY HEALTH CARE

We work with our partners in the community to help those without health insurance obtain affordable care and those living with or affected by HIV/AIDS receive essential support and services. We also work with community-based clinics and care providers to link individuals to medical services, dental care and supportive services that promote healthy living.

ASSISTING THOSE SUFFERING FROM MENTAL HEALTH ISSUES AND CHRONIC DISEASE

Living with chronic disease or mental health issues is a daily struggle for many in our community. We work with providers to help chronic disease sufferers receive the education and resources they need to manage their conditions so they can live healthy, productive lives. Our partners help individuals coping with mental health or substance abuse issues and provide wrap-around support and case management to ensure long-term success.

WE WIN

BUILDING STRONG, SUPPORTIVE NEIGHBORHOODS

The path to health and wellness does not end with a doctor's visit. We bring neighbors together to make connections and build a sense of community. Through our Family Resource Center Partnerships and services such as senior citizen meal delivery and teen outreach programs we help kids, families and neighbors make meaningful, lasting connections to those around them. It's a simple thing that can make all the difference to a senior living alone, a veteran living on the street, or an immigrant family settling into their new hometown. Together, we're making sure our neighbors are safe and cared for by others and have strong, supportive relationships that improve quality of life.





**IN
2018**

11,266

individuals avoided the
emergency room by working
with local providers to meet their
basic medical needs

2,741

individuals with chronic disease
received the tools and resources
to maintain optimum health



2,548

people affected by HIV/AIDS
accessed vital support services

2,080

individuals reported a decrease
in feelings of depression
or hopelessness

2,132

individuals made or
strengthened their
connections and reported
a sense of belonging



WE FIGHT FOR:

Jacquelin

A senior at Lead Academy High School, Jaquelin's wisdom and spirit span well beyond her years.

When she's not studying to maintain her 3.9 grade point average, she's writing to her senators, lobbying for tuition equality and marching for immigrant rights. She even recently landed a perfect score on the ACT's reading section, despite English being her second language.

Jaquelin and her family came to the U.S. from Mexico in search of a better life when she was just two years old. She's a DACA (Deferred Action for Childhood Arrivals) recipient and uses her perspective and platform to be a strong advocate for her peers and for the Latino community at large, a voice she's honing through the Oasis Center's International Teen Outreach Program (ITOP) at her school.

"It's not just my obligations to my family or my obligations to myself," Jaquelin says. "I have an obligation to my community."

Jaquelin joined ITOP when it began at Lead Academy almost two years ago. The program gives teens like Jaquelin the space to explore their identity and build friendships with other like-minded young people. It's a community for teens who want to create real, positive change in Nashville. As part of our efforts to create a healthier Nashville, programs like ITOP are



bringing people together to make connections and build strong, supportive communities.

Since joining, Jaquelin has naturally emerged as a leader among her peers.

"She's always stuck out as an incredibly strong student," says ITOP specialist Hannah Beath. "And as someone that people want to rally behind because she is so strong and empathetic and smart and just a very innate sort of leader."

Hannah recently read another student's scholarship application where the prompt was to write about someone who inspired them. This particular student wrote about Jaquelin.

"She wrote about Jackie's kindness and she kind of showed her what other people were going through," Hannah says. "I think a lot of people—especially teenagers—go through life with a very kind of narrow focus and don't always understand or have the capacity to understand what someone else is going through. But for



another 18-year-old to say ‘I recognize this kindness in you and your ability to make me think about the world in a different and bigger way,’ it’s beautiful.”


Hannah says ITOP is a multi-layered approach focused on empowerment, exposure, service learning and culture. The students work on empowerment programing in school once a week where they share their different cultural identities and work to understand each other’s communities.

“I think ITOP is important because it’s the only space where they’re getting to have these conversations where they can really explore their identity,” Hannah says. “They know their identity isn’t just tolerated; it’s celebrated. Then to have friends who share similar experiences. It’s beautiful to watch friendships develop between each other.”

Most ITOP students bank about 40 hours of service learning each year at various community nonprofits, and attend cultural and arts events throughout Nashville.

For Jaquelin’s parents, education was—and still is—their top priority for Jaquelin and her siblings. They’ve made sacrifices so that Jaquelin could focus on her studies and take AP courses. She’s working on scholarships and hopes to attend either Lipscomb University or Trevecca University and to major in psychology, with the ultimate goal of becoming an educational or clinical psychologist.

“I really see her becoming someone who is the face of this movement to create a more equal society, whether that’s in Nashville or nationally,” Hannah says. “Everything about her is just so community-minded. I don’t see her slowing down.”



Apart from Jaquelin's parents' deep support of education, they are very active in local politics and encourage her to advocate for tuition equality, an issue that affects many immigrant students. Not being able to receive affordable, equal tuition—and in turn, an education—can be a huge barrier to success. When young people aren't able to afford an education, their chances of securing a higher-paying job lessens, fueling economic inequality among the immigrant community.

"We are students trying to get our education," Jaquelin says. "I feel like we should pay the same price that citizens pay as we are all working toward the same goal of success."

ITOP encourages teens like Jaquelin to find their voice by giving them the confidence and supportive space to navigate complex topics that young people face.

Hannah says there is often fear surrounding advocacy in the immigrant community, especially in teens. But ITOP encourages teens like Jaquelin to find their voice by giving them the confidence and supportive space to navigate complex topics that young people face: relationships, peer pressure and identity, among others.

"There's a lot of feeling like you need to hide in the shadows, but for her I think her growth journey has been coming out of the background and demanding to be seen by her community," she says. "She was talking to me this morning about Day on the Hill and she said, 'You know, I could be scared or I could just be scared and do it anyway.' "

"If someone has to do it," Jaquelin says, "why can't it be me?"





WHY WE FIGHT:

TO MEET OUR NEIGHBORS' BASIC NEEDS

Food, housing, assistance in an emergency. Every person in our community has the right to have these most basic needs met. In Tennessee, one in seven families doesn't know where they'll find their next meal. More than 3,000 Metro Nashville Public School students have no place to call home—they live in cars, shelters or on friends' couches. Families struggling to make ends meet are often one flat tire or one unexpected medical bill away from not being able to pay their rent or utilities that month.

TOGETHER, we are ensuring all of our families have a stable place to call home, food to eat and the support they need in times of crisis. But we don't stop there. Our community is committed to not only meeting needs in times of crisis, but also providing coordinated, wrap-around services to stabilize our families and avoid future crisis.



MOVING FAMILIES OUT OF HOMELESSNESS

Every person in our community deserves a stable place to call home. We work to move individuals and families experiencing homelessness into stable housing as quickly as possible, and to prevent those living on the edge from losing their homes. Security deposits and first month's rent are often a barrier to securing stable housing. We partner with organizations across the community to help families experiencing homelessness—and those at-risk for homelessness—by connecting them with a family coach to assess the needs of the whole family and help them secure housing, find stability and plan for the future.

MAKING SURE NO ONE GOES HUNGRY

No one living in a thriving community should have to worry about where they'll find their next meal. Through partnerships with local food banks, hot meal providers and meal delivery services, we're giving individuals and families in need access to high-quality, nutritious meals and bridging the gaps so that families are fed. In coordination with our community partners, we also provide access to food pantries and work to ensure kids are fed when school is not in session.

WE WIN

PROVIDING ASSISTANCE IN TIMES OF CRISIS

It can happen to anyone. Job loss, unexpected bills and unforeseen circumstances can all lead to missed rent payments or overdue utilities. We provide a safety net for our community members in times of crisis to avoid foreclosure, utility cut-offs or repossession. By providing a singular database for our nonprofit network, we're able to pool funds from various sources to provide emergency financial assistance to make rent or mortgage payments, pay outstanding utility bills, satisfy medical debts and provide relief from natural disasters like flood or fire.





**IN
2018**

543

families avoided eviction
or foreclosure

28,708

shelter bed nights were provided
for people without a place
to sleep



9,024

individuals had their immediate financial needs met during a time of crisis

41,641

meals were served to people in need throughout the community

49,969

community service referrals were made through United Way's 2-1-1 Helpline



WE FIGHT FOR:

SHAWNITA

Shawnta remembers the day when the walls were raised.

In October 2018, she created a legacy for her children by becoming the first in her family to own a home.

But as a single mom with three kids, the road to get there wasn't necessarily easy. It was paved with rejection and hard work and a community standing strong around her.

Shawnta first heard about Habitat for Humanity in 2013 and decided to apply. Unfortunately, her application was not approved. So, she was turned away and given some resources to better prepare for the next time she applied.

She says she got off track for a while and then decided to apply again in 2016. Again, her application was declined.

But with three young children, Shawnta was adamant that she'd provide them a home of their own. At the time, she was living in a two-bedroom, 800 square foot duplex—the two boys in one bedroom, while she and her daughter shared the other.

"I was tired of moving and repeating the same cycle year after year," she says. "Owning my own home meant stability, which my kids deserve."

She was referred to Christian Community Services, Inc. (CCSI) and joined their Mentoring Toward Independence program to learn about



financial freedom and empowerment and began to work toward becoming mortgage ready.

"From the day we met Shawnta she exhibited a beautiful, positive spirit," says Dr. Rietta Turner, CCSI CEO and executive director. "Her reason for wanting to participate in the program was to establish a better life for her children and to show them that in life it's not how you start but it's all about how you finish. ... Shawnta was fully dedicated and never missed a session. She eagerly received the new information we presented and put it into practice. Shawnta was already resilient. However, we saw her grow in hope, mindset, knowledge, skills, choices and confidence that she could achieve her goals."

Every Tuesday night, she'd show up to class empowered that she'd soon be able to direct her financial future and one day own her own home.

"I learned so much through that program. They basically gave me the foundation to have the



best financial future that I could possibly have and to grow with that,” Shawnta recalls. “They taught me the importance of having my finances as a behavior. For example, if I wanted to save, I would do it consistently so that I could develop that behavior. Not just, ‘Oh, I’m saving because I’m in this program.’ I’m saving because it’s the right thing to do because I have kids and I want their future to be [the best].”

Eventually, Shawnta applied for her Habitat for Humanity home for the third time. This time, she was accepted.

Once she was in the program, she began taking courses to prepare for home ownership,

even volunteering at the Habitat for Humanity ReStore, helping to build others’ homes and working with a team to construct her own home.

She learned about construction, planting seeds and being a part of a community.

In fact, many who helped build her home were also Habitat applicants and eventually became her neighbors.

“It’s just awesome that you get to build your home and watch it grow from week one to week four,” she says. “And then you get to meet all these amazing volunteers who are out there for you and your family.”



Most don't get the reward of seeing their house go from a distant dream to actually hammering in its first nail.

"But I remember every little step. Every piece of the house, it's a memory to me now. To see it up and to be living in it, it feels amazing."

Shawnta knows how far she's come. Being a homeowner has pushed her to take on more responsibility. She says before becoming a homeowner, she'd often start projects or set goals and not finish them.

"I wasn't going all the way with everything. With the program, somebody was always there to

push me along the way. There was an end goal that I was trying to meet. Before, I didn't really have goals. But when I joined that program, my goals became something that I needed to do to secure my future."

And that future—that legacy she's securing—is her children. They are at the center of everything she's working toward, she says.

"I want them to know that it starts with them. I want them to remain consistent and let them know that when they set a goal, the baby steps that they're taking will eventually help them accomplish their goal. Everything that they're doing now affects their future."



FIFTH THIRD
SERVES

LIVE UNITED

FIFTH THIRD
SERVES

LIVE UNITED



BUT...

WE COULDN'T DO IT ALONE

Because of you, children like Amare are learning and growing with the support they need to succeed.

Thanks to you, single mothers like Shawnta can focus more on raising her children and less on finding a stable place for them to sleep at night.

Thanks to you, hard-working people like Alan can start each day with hope and possibility instead of the heavy burden of debt and financial struggles.

And thanks to you, teens like Jaquelin are making connections and finding the confidence they need to step out into the world as young adults.

Thanks to you—our generous donors, supporters, volunteers, corporate partners and nonprofit agencies—we are creating meaningful, lasting change in our community.

DAYS OF ACTION

Throughout the year, United Way volunteers join together for a day of team-building and giving back while supporting causes and initiatives that improve the lives of our most vulnerable neighbors.

READING DAY OF ACTION

Volunteers collected, delivered and read books to students in United Way's Read to Succeed program.

192

volunteers

28

participating
companies

1,500

bags delivered

DIRTY HANDS, BIG HEARTS DAY OF ACTION

Volunteers painted, gardened and made building updates to United Way Family Resource Center Partnerships.

141

volunteers

19

participating
companies

4

locations

BABY SHOWER DAY OF ACTION

Volunteers collected and sorted diapers, wipes and other items needed for new mothers.

186

volunteers

26

participating
companies

2,700

new mothers
receiving bags

STUFF THE BUS DAY OF ACTION

Volunteers collected, sorted and delivered essential school supplies students need to succeed.

1,116

volunteers

54

participating
companies

11,000

backpacks



THANK YOU TO OUR 2018 DAYS OF ACTION SPONSORS:



OUR FUNDED PARTNERS (JULY 1, 2017 – JUNE 30, 2018)

United Way's Outcome-Based Investments (OBI) process mobilizes resources to provide results-oriented funding to 64 nonprofit partner agencies throughout the community. Funding recommendations are made by a dedicated group of community volunteers and approved by our Board of Trustees.

4:13 Strong	Nations Ministry Center
Alive Hospice	NeedLink
American Red Cross	New Beginnings Center
Bethany Christian Services of Middle Tennessee	Nurses for Newborns of Tennessee
Bethlehem Centers of Nashville	Oasis Center, Inc.
Big Brothers & Big Sisters of Middle Tennessee	Old Hickory Christian Community Outreach
CASA of Nashville and Davidson County	Operation Stand Down Tennessee
Catholic Charities of Tennessee	Organized Neighbors of Edgehill
Christian Community Services, Inc.	Park Center
Communities In School of Tennessee	Pathway Lending
Conexión Américas	PENCIL Foundation
Council on Aging of Middle TN	Prevent Child Abuse Tennessee
Eighteenth Avenue Family Enrichment Center	Project Return
Faith Family Medical Clinic	Renewal House
Family & Children's Service	Rooftop Foundation
Fannie Battle Day Home for Children, Inc.	Safe Heaven Family Center
FiftyForward	Salama Urban Ministries
First Steps, Inc.	Salvation Army
Goodwill Industries of Middle Tennessee, Inc.	Second Harvest Food Bank of Middle TN
Guardianship and Trusts Corporation of Tennessee	Sexual Assault Center
Interfaith Dental Clinic	Siloam Health
King's Daughters Child Development Center	St. Luke's Community House
Legal Aid Society of Middle Tennessee and the Cumberland	St. Mary Villa
Martha O'Bryan Center, Inc.	STARS Nashville
McNeilly Center for Children	Tennessee Poison Center
Mid-Cumberland Human Resource Agency	The Family Center
Monroe Harding	The Next Door
Nashville Academy of Medicine	Vanderbilt University School of Nursing
Nashville Adult Literacy Council	Wayne Reed Christian Childcare Center
Nashville CARES	YMCA of Middle TN
Nashville Children's Alliance	Youth Life Learning Center
Nashville International Center for Empowerment	YWCA

OUR GRANT FUNDERS

The following organizations support the programs and initiatives of United Way through generous grant funding and institutional gifts. These dollars allow United Way to lead important efforts that are improving lives throughout the community.

3M

Annie E. Casey Foundation

The Ansley Fund of the Frist Foundation

Bank of America Charitable Foundation

BlueCross BlueShield of TN Health Foundation

Cities for Financial Empowerment

Comcast

The Community Foundation of Middle Tennessee

Dollar General Literacy Foundation

The Frist Foundation

GEODIS Foundation

Google Fiber

Governor's Books from Birth Foundation

The HCA Foundation

Internal Revenue Service

Maximus Foundation

Metro Government of Nashville & Davidson County

The Memorial Foundation

Nashville Predators Foundation

PNC Foundation

Regions Bank Foundation

Scarlett Family Foundation

Siemer Institute

Tennessee Department of Health

Tennessee Department of Human Services

Trauger & Tuke Family Foundation

United Way Worldwide

U.S. Bank Foundation

Wells Fargo

OUR BOARD OF TRUSTEES

2018 UNITED WAY OF METROPOLITAN NASHVILLE BOARD OFFICERS

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Mike Schatzlein, MD <i>Immediate Past Board Chair</i> The Schatzlein Solutions Group	Margaret Dolan <i>Executive Committee At-Large Member</i> Launch Tennessee	Brian Hassett <i>President & CEO</i> United Way of Metropolitan Nashville
Gordon Knapp <i>Vice Board Chair and Campaign Chair</i> Bridgestone Americas, Inc.	Bob Dittus <i>Community Impact Co-Chair</i> Vanderbilt University Medical Center	
Jenneen Kaufman <i>Treasurer and Finance Committee Chair</i> Tennessee Titans	James Weaver <i>General Counsel</i> Waller	

2018 UNITED WAY OF METROPOLITAN NASHVILLE BOARD TRUSTEES

Don Abel NXG Strategies	Robert Dittus, MD, MPH Vanderbilt University Medical Center	R. Milton Johnson HCA Healthcare	Heather Rohan HCA Healthcare - TriStar Health
Janet Ayers Ayers Foundation	Margaret Dolan Launch Tennessee	Jenneen Kaufman Tennessee Titans	Anne Russell Adams and Reese LLP
James Bearden Gresham Smith	David Freeman 36 Venture Capital	Gordon Knapp Bridgestone Americas, Inc.	Mike Schatzlein The Schatzlein Solutions Group
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Cathy Stewart Brown Stewart Home & School	Brian Hassett United Way of Metropolitan Nashville	L. Randolph (Randy) Lowry III Lipscomb University	Wayne Smith Community Health Systems
William F. Carpenter III LifePoint Health	E. Anthony (Tony) Heard InfoWorks, Inc.	Mickey McKay Fifth Third Bank	Rev. R. Leigh Spruill St. George's Episcopal Church
Charlie Cook CFMT Liaison, Truxton Trust	Kate Herman Nashville Business Journal	Rob McNeilly Synovus Bank	Dave Walton Caterpillar Financial Services Corporation
John Crosslin Crosslin & Associates	Damon Hininger CoreCivic	Scott McWilliams Royal Range	James Weaver Waller
Honorable Karl Dean Former Mayor of Nashville	Laura Hollingsworth Opry Entertainment Group - Ryman Hospitality Properties	Joelle Phillips AT&T Tennessee	Emily Weiss Ingram Industries
Robert Dennis Genesco Inc.	Lee Ann Ingram Community Philanthropist	Ben L. Rechter Rogers Group, Inc.	Don Cochran, Ex Officio Trustee Cheatham County Representative
Sam DeVane EY		Ronald Q. Roberts DVL Seigenthaler	

OUR CAMPAIGN CABINET

Gordon Knapp, Chair
Bridgestone Americas, Inc.

James Bearden
Gresham Smith

Scott Cihak
HCA Healthcare - TriStar
Centennial Medical Center

Tom Curtis
SunTrust

Bob Dennis
Genesco Inc.

Sam DeVane
EY

Randy Gibson
Gresham Smith

Shawn Goodman
Vanderbilt University

Terry Hardesty
Deloitte

Laura Hollingsworth
Opry Entertainment Group -
Ryman Hospitality Properties

Andrew Honeybone
DNI Corp

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Fifth Third Bank

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Services Corporation

Heather Rohan
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TriStar Health

Anne Russell
Adams and Reese LLP

Mike Shmerling
Clearbrook Holdings Corp.

Randy Tucker
GEODIS

James Weaver
Waller

Govan White
Covenant Capital Group

OUR FINANCE COMMITTEE

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Finance Chair
Tennessee Titans

Charles E. (Charlie) Cardwell
Office of the Trustee

Ronald L. Corbin
Community Leader

Jack Elisar
Community Leader

Danny Fischesser
HCA Healthcare

Jerry Geraghty
The Rogers Group

Anthony F. Holt
Cushion Employer Services

Rebecca Newsom
Caterpillar Financial Services Corp

Bob C. Sircy, Jr.
Southwestern Investment
Services, Inc. & Raymond
James Financial Services,
Inc.

OUR COMMUNITY IMPACT VOLUNTEERS

Mario Avila
Turner Family Center,
Vanderbilt University

Keith Bolton
Specialty Services Centers of
America

Mike Brandon
Community Leader

Tara Carlson
Merrill Lynch Wealth
Management

Patrick Combs
Nashville Career
Advancement Center

John Doerge
Deloitte

Marvin Cox
Metro Action Commission

Jessica Farr
Federal Reserve Bank

Daryl Hill
Woodbine Community
Organization

Carla Jarrell
Pinnacle Financial Partners

Latrisha Jemison
Regions

Alan Marx
King and Ballou Law Offices

Don Moody
Waller

Chris Parrott
Regions

Tyane Powell
Pinnacle Financial Partners

Robert Stokes
Edward Jones

RJ Tazelaar
Gresham Smith

Laura Ward
Nashville Chamber of
Commerce

Ellen Zinkiewicz
Nashville Career
Advancement Center

OUR TOP 25 CAMPAIGNS

United Way of Metropolitan Nashville is proud to partner with more than 200 organizations including corporations, nonprofits and government agencies who are committed to supporting their local community. Our top 25 campaign partners are organizations that raised the most dollars in our 2018 campaign through corporate and employee giving and special events. We thank them for their leadership and dedication to improving the lives of thousands of neighbors in our community.

#1 **BRIDGESTONE**

2 HCA	3 	4 NISSAN	5 GENESCO 
6 	7 CAT Financial	8 	9 
10 	11  Metropolitan Government of Nashville & Davidson County	12 Deloitte.	13  Building a better working world
14 	15 	16  GEODIS	17 waller
18 	19  FIFTH THIRD BANK	20   at&t	21  Gresham Smith
22  CGS® A CELERIAN GROUP COMPANY	23  GENERAL INSURANCE	24 LIFEPOINT HEALTH®	25 DOLLAR GENERAL

OUR CORPORATE CHAMPIONS

The following organizations supported United Way's mission with a corporate gift, matching funds or a company sponsored special event of \$5,000 or more, directly supporting the work of United Way.

We thank them for their generous support and leadership.

\$500,000+

BRIDGESTONE

GENESCO
G

HCA

\$100,000 - \$499,000

CAT
Financial

CoreCivic

INGRAM

PURLIX SUPER MARKETS
CHARITIES

REGIONS

SUNTRUST

\$25,000 - \$99,000

at&t

Blevins

CHS Community Health Systems

COMCAST

Cummins

DOLLAR GENERAL

enterprise

FIFTH THIRD BANK

Gresham Smith

NISSAN

Piedmont Natural Gas

PNC

Protective
Doing the right thing is what we do.

RAYMOND JAMES

ROGERS GROUP

GENERAL INVESTMENTS

ups

usbank

\$5,000 - \$24,000

3M

Aladdin

Bank of America

of Tennessee
HEALTH FOUNDATION

FIRST TENNESSEE

GEODIS

Kroger

MSW
Mid-South Wire

Messer
We Are Building

Nashville Wire Products

Nationwide

RYMAN
A RYAN RECREATION COMPANY

SOUTHWESTERN

STATE AUTO
Insurance Companies

TARGET

TRUXTON TRUST

Willis

OUR CAMPAIGN PARTNERS

The following organizations ran a United Way fundraising campaign in 2018. We thank them for their generous support and commitment to creating a better Nashville.

3M	Comcast *§ #	HCA Healthcare *†§ #
7UP RC Bottling	Community Health Systems *§	Hershey's
A.O. Smith	ConAgra Foods	IBM Corporation
AbbVie	CoreCivic †§	Ingram Industries Inc. *
Accenture	Costco Wholesale §	ITW
Aetna US Healthcare	Crye-Leike	Jackson Thornton
Alley Cassetty	Cumberland Electric #	Kellogg
American Airlines	Cummins, Inc. *§ #	KraftCPAs PLLC §
American Paper & Twine Company §	Dell #	Kroger
AT&T / CWA	Deloitte §	LifePoint Health
Automatic Data Processing	Delta Airlines	Lipman Brothers
Bank of America	Delta Dental §	Lipscomb University §
Bank of Tennessee	Deluxe Strategic Sourcing	Lockton Companies §
Bass, Berry & Sims §	Dillard's	Lowe's
Belmont University §	Dollar General §	Macy's
Best Buy	Electrical Workers Local 429	Marathon Petroleum
Bituminous Insurance	Enbridge	McGriff Insurance Services §
BKD CPAs & Advisors *§	Enterprise Rent-A-Car §	McNeilly Center for Children
Blevins, Inc.	ESa	Messer Construction §
BlueCross BlueShield of TN §	EY §	Metro Government of Nashville & Davidson County
BNY Mellon	Falcon Transport Co.	Metro Nashville Public Schools §
bohan §	Family & Children's Service	Microsoft
Borders State Electric	Federal Reserve Bank	Mid-Cumberland HRA
Brasfield & Gorrie §	FedEx §	Mid-South Wire
Bridgestone Americas, Inc. * †§ #	Fifth Third Bank §	MTSU
CapStar Bank	FiftyForward	Nashville Convention & Visitors Bureau
Caterpillar Financial Services Corporation **†§	First State Bank	Nashville Electric Service §
Catholic Charities of Tennessee	First Tennessee §	Nashville Public Television
CBIZ	Fort Sill National Bank	Nashville State Community College #
CenturyLink	Freeman Webb §	Nashville Wire
CGS	General Electric	Nationwide Insurance
Cheatham County Government	Genesco Inc. § #	Nissan North America §
Chubb Group	GEODIS †§	Nordstrom
Cigna	Gould Turner Group	North Highland Company
City National Bank	Grange Insurance Companies	Northwestern Mutual - The Pruett Financial Group §
Clearbrook Holdings	Gresham Smith §	O'Reilly Auto Parts
Coca Cola Bottling Company	Gus Mayer	Nurses for Newborns
Combined Federal Campaign	Halyard Health	
	Hanover Insurance Group	

Oasis Center
 Park Center
 Paving Maintenance Supply, Inc.
 Paychex ^{||}
 PENCIL ^{||}
 Penn National Insurance
 Pepsi Bottling Group
 Pfizer ^{§ ||}
 Piedmont Natural Gas [#]
 Pinnacle Financial Partners [§]
 PNC Bank
 Precision Fabrics Group ^{§ ||}
 Publix
 Purina Mills
 Purity Dairies
 PwC
 Raymond James & Associates [§]
 Regions Bank
 Renasant Bank ^{||}
 Renewal House
 Ricoh
 Rogers Group, Inc. ^{§ ||}
 Ross Bryan Associates ^{§ ||}
 RR Donnelley
 Ryman Hospitality Properties
 Sage Hospitality
 Saint Thomas Health ^{‡ ||}
 Second Harvest Food Bank
 Service Employees Union Local
 Sexual Assault Center ^{||}
 Sherrard Roe Voight & Harbison
 SimplexGrinne ^{||}
 Smith Seckman Reid, Inc.

St. Luke's Community House
 St. Mary Villa Child Development Center
 State Auto Mutual Insurance ^{||}
 State of Tennessee [§]
 Students Taking A Right Stand (STARS) ^{§ ||}
 SunTrust [§]
 SWC Integrated Technology Group
 Synovus Bank ^{||}
 Target
 Tennessee Board of Regents
 Tennessee Justice Center
 The General ^{* § ||}
 The Little Clinic
 The Salvation Army
 Southwestern Family of Companies ^{* § ||}
 Tennessee Titans ^{‡ #}
 The Tennessean [#]
 TJ Maxx / Marshall's
 Trace Ventures
 TransCor
 Triumph Aerostructures
 Truxton Trust ^{§ ||}
 U.S. Bank ^{||}
 United Methodist Communications ^{§ ||}
 United Methodist Publishing House
 UnitedHealthcare
 UPS ^{§ || #}
 Vanderbilt University ^{*}
 Vanderbilt University Medical Center
 Vulcan Materials Company
 Waller [§]
 Wal-Mart
 Webster Financial

Wells Fargo
 Wex, Inc. ^{§ ||}
 Willis Towers Watson ^{* §}
 Wilson Bank & Trust
 Windstream
 Wood
 XMi

* Participated in all four Days of Action • † Largest YLS Membership • ‡ Increase in Tocqueville Society membership
 § Increase in Leaders United donors • || Increased Campaign by 5 percent • # Event Sponsor

OUR TOCQUEVILLE SOCIETY

United Way of Metropolitan Nashville's Tocqueville Society *Alpha Chapter* boasts a group of more than 400 philanthropic leaders. The *Alpha Chapter*, founded in Nashville by Dr. Thomas F. Frist, Jr. and 27 other generous philanthropists in 1981, ranks top in membership worldwide among all cities similar in size. Through annual gifts of \$10,000 or more, members create a strong foundation and inspire others to make a similar commitment, ensuring that United Way continues to improve lives for our most vulnerable neighbors.

TOCQUEVILLE SOCIETY *ALPHA CHAPTER* FOUNDERS

Mr. and Mrs. Brownlee O. Currey, Jr.
Joe C. Davis Foundation
Sam M. Fleming
Mr. and Mrs. Marvin P. Friedman
Dr. and Mrs. Thomas F. Frist, Sr.
Dr. and Mrs. Thomas F. Frist, Jr.
Mr. and Mrs. Joel C. Gordon
Mr. and Mrs. H. Rodes Hart
Mrs. Douglas Henry, Sr.
Mr. and Mrs. Henry W. Hooker
Mr. and Mrs. Calvin Houghland

Mrs. Martha R. Ingram and
E. Bronson Ingram
Mrs. Alyne Massey and Jack C. Massey
Mr. and Mrs. Paul Mountcastle
The Oman Family
Mr. and Mrs. James W. Perkins, Jr.
Mr. and Mrs. John W. Rich
Mr. and Mrs. Joe M. Rodgers
Barbara Massey Rogers
May and Herb Shayne
Mrs. Hugh Stallworth

Mr. and Mrs. Albert Werthan
Mr. and Mrs. Bernard Werthan, Sr.
Betty and Bernard Werthan, Jr.
Mr. and Mrs. Ridley Wills II
Mr. and Mrs. David K. Wilson
Raymond Zimmerman

One founder wishes to remain anonymous.

TOP TOCQUEVILLE SOCIETY COMPANIES

The following companies led in total number of Tocqueville Society *Alpha Chapter* members within their company.

 141 MEMBERS			
 24 MEMBERS	 19 MEMBERS	 18 MEMBERS	 17 MEMBERS
 10 MEMBERS	 8 MEMBERS	 7 MEMBERS	 6 MEMBERS
 5 MEMBERS		 5 MEMBERS	 5 MEMBERS

OUR TOCQUEVILLE SOCIETY DONORS

MILLION DOLLAR ROUNDTABLE

(GENEROUS DONORS WHO HAVE CONTRIBUTED \$1 MILLION WITHIN A 5 YEAR PERIOD)

**Denotes Million Dollar Roundtable members who continue annual contributions to United Way of Metropolitan Nashville*

Jim and Janet Ayers*
FirstBank, 24 Years

Mr. and Mrs. Monroe J. Carell, Jr.

Mr. and Mrs. William Sherrard Cochran, Sr.*
30 Years

Dr. and Mrs. Irwin B. Eskind*
35 Years

Patricia C. and Dr. Thomas F. Frist, Jr.*
HCA Healthcare, 38 Years

Mr. and Mrs. Joel C. Gordon*
38 Years

Mrs. Martha R. Ingram*
38 Years

Maddox Foundation

Martin Foundation

Mr. and Mrs. R. Clayton McWhorter

Lynn and Ken Melkus*
25 Years

Andrew Woodfin Miller Foundation

Mr. and Mrs. Ben R. Rechter*
Rogers Group Investments, 37 Years

Mr. and Mrs. Cal Turner, Jr.

Raymond and Etta Zimmerman*
38 Years

One member wishes to remain anonymous.

THE NATIONAL SOCIETY

(\$100,000 - \$249,999 ANNUALLY)

Lee Ann and Orrin Ingram
Ingram Industries Inc., 24 Years

Dorothy and Joe Scarlett
Tractor Supply Company (Retired),
19 Years

THE ORDER OF EQUALITY

(\$50,000 - \$74,999 ANNUALLY)

John E. Cain III
26 Years

Sara Jo Gill
The Houghland Foundation, 37 Years

Carrie and Damon Hininger
CoreCivic, 14 Years

Beverly and Gord Knapp
Bridgestone Americas, Inc., 5 Years

THE ORDER OF LIBERTY

(\$25,000 - \$49,999 ANNUALLY)

Carol and Barney Barnett
Publix Super Markets, Inc., 16 Years

Melba and Bill Blevins
24 Years

Mary and Joe Cavarra
Ingram Industries Inc., 7 Years

Elizabeth and Bob Dennis
Genesco Inc., 14 Years

Denise and Sam DeVane
EY, 12 Years

Ann Walsh and DeWitt Ezell
26 Years

Sam O. Franklin III
SunTrust, 24 Years

Susan and Jerry Geraghty
Rogers Group, Inc. (Retired), 15 Years

Pam and Jim Griffith
5 Years

Mrs. Spencer Hays
Hays Foundation, 27 Years

Stephanie and John Ingram
Ingram Industries Inc., 23 Years

Katherine and Don Israel
HCA Healthcare (Retired), 27 Years

Jennifer and Eric Paisley
The Rechter Family Advised Fund,
14 Years

Jamie and Ben Rechter
Rogers Group, Inc., 15 Years

Anne and Joe Russell
Adams and Reese LLP / Elan-Polo, Inc.,
30 Years

Charu and PB Shah
Ingram Barge Company, 6 Years

Nancy and Don Street
HCA Healthcare, 20 Years

One member wishes to remain anonymous.

MEMBERS OF SOCIETY

(\$10,000 - \$24,999 ANNUALLY)

Julie and Tom Aaron
Community Health Systems, Inc.,
12 Years

Amy and Kenneth Adams
Tennessee Titans, 5 Years

Candy and Tim Adams
Saint Thomas Health, 1 Year

Donna and Kent Adams
Caterpillar Financial Services
Corporation (Retired), 14 Years

Lee Adams
HCA Healthcare, 2 Years

Becky Adix
HCA Healthcare, 1 Year

Cindy and Chuck Arnold
Ingram Barge Company, 3 Years

Melinda and Jeff Balser
Vanderbilt University Medical Center,
8 Years

Jean Ann and Barry Banker
14 Years

Jenny and Joey Barber
HCA Healthcare, 6 Years

Mary and Lee Barfield
Bass, Berry & Sims (Retired), 25 Years

Denise and Larry Bartels
Vanderbilt University, 6 Years

Regina and Tony Bartlett
HCA Healthcare, 6 Years

OUR TOCQUEVILLE SOCIETY DONORS

Randi and John Baxter
CoreCivic, 3 Years

Amanda and Thomas Beck
HCA Healthcare, 2 Years

Lori and Jeff Belser
Ingram Industries Inc., 16 Years

Jennifer Berres
HCA Healthcare, 1 Year

Laurie and Michael Berryhill
HCA Healthcare - HealthTrust
Purchasing Group, 6 Years

Amberly and Phil Billington
HCA Healthcare, 14 Years

Sharon and Perry Blandford
EY, 12 Years

Melanie and Lee Blank
Regions Bank, 14 Years

William F. Blaufuss III and Sarah A. Fairbank
HCA Healthcare, 1 Year

Haley and Clay Blevins
Comfort Supply, 8 Years

Kim and Brad Blevins
Blevins, Inc., 17 Years

Velinda and Branson Block
HCA Healthcare - TriStar Health, 1 Year

Linda and David Bohan
bohan, 12 Years

Sacha and Charles Robert Bone
Bone McAllester Norton PLLC, 7 Years

Jennifer and Mercer Borden
SunTrust, 2 Years

Barbara and Jack Bovender
HCA Healthcare (Retired), 29 Years

Tooty Bradford
31 Years

Jocelyn Bradshaw
HCA Healthcare - HealthTrust
Purchasing Group, 6 Years

Jane and Mike Bray
HCA Healthcare, 14 Years

Jane Englebright and Brennan Breckenridge
HCA Healthcare, 8 Years

Cathy and Martin Brown
Adams and Reese LLP, 7 Years

Martin Brown
32 Years

Mary Lea and Rick Bryant
Bryant Family Foundation, 2 Years

Julie and Matt Burnstein
Waller, 13 Years

Daphne and Rawls Butler
Frist Capital, 5 Years

Chigger Bynum
HCA Healthcare, 2 Years

Elena and Barney Byrd
Gen Cap America, Inc., 5 Years

Keri and Steve Cable
Ingram Content Group, 1 Year

Lisa and John Campbell
Ingram Content Group, 18 Years

Christy Martello and Rob Campbell
HCA Healthcare, 3 Years

Tawnie and Vic Campbell
HCA Healthcare, 27 Years

Trudy and Bill Carpenter
LifePoint Health, 18 Years

Pamela and Michael Carter
Pinnacle Construction Partners, LLC,
13 Years

Stacey Cason
CoreCivic, 1 Year

Amy and Keith Casseri
HCA Healthcare, 4 Years

Debbie and Fred Cassetty
Alley-Cassetty Companies, 15 Years

Laura and John Chadwick
Claritas Capital, 7 Years

Sharon Albers and Ravi Chari
HCA Healthcare, 6 Years

David Churchill
CoreCivic, 2 Years

Scott Cihak
HCA Healthcare - TriStar Centennial
Medical Center, 2 Years

Brent Clark
HCA Healthcare, 2 Years

Jessica and Chip Clark
EY, 5 Years

Anne and John Clay
SunTrust (Retired), 24 Years

Melanie and Don Clayton
Ingram Content Group, 8 Years

Anna and Mike Coggin
LifePoint Health, 2 Years

Chase Cole
Waller, 18 Years

Melissa and Taylor Cole
Bridgestone Americas, Inc., 1 Year

Kelly and Steve Conry
CoreCivic, 6 Years

Lawrence Blank-Cook and Charlie Cook
Deloitte / Adams and Reese LLP, 4 Years

Mary and Charlie Cook
Truxton Trust, 25 Years

Laura and John Cooper
Metropolitan Council, 4 Years

Mary Kay and Steve Corbeil
HCA Healthcare - TriStar Health System
(Retired), 7 Years

Sandy Cornelius
8 Years

Michelle Cotton
HCA Healthcare, 3 Years

Justin Coury
HCA Healthcare, 1 Year

Mary Mirabelli and Steve Cristanus
14 Years

Nikki and John Crosslin
Crosslin, PLLC, 13 Years

Katie and Kevin Crumbo
13 Years

Rowena and Mike Cuffe
HCA Healthcare, 6 Years

Helen and Harvey Cummings
HCA Healthcare (Retired), 27 Years

Agneta and Brownlee Currey, Jr.
38 Years

Ann and Tom Curtis
SunTrust, 8 Years

Angela and Jeff Custer
EY, 6 Years

Richard Daft
Vanderbilt University, 11 Years

Brian and Terisa Dailey
Regions Bank, 2 Years

Diane and Bill Dalius
CoreCivic, 2 Years

Cindy and Scott Damon
Bridgestone Americas, Inc., 2 Years

Carol and Frank Daniels
FW Publishing, 12 Years

Shannon and Patrick Dauchot
HCA Healthcare - Parallon, 4 Years

Jana and Ansel Davis
HCA Healthcare (Retired), 6 Years

Anne Davis and Karl Dean
Former Mayor of Nashville, 12 Years

Sallie and Hilton Dean
EY (Retired), 20 Years

Fred Dettwiller
Dettwiller Foundation, 4 Years

Erin and Brian Dietrich
HCA Healthcare, 2 Years

Ashley and David Dill
LifePoint Health, 5 Years

Becky and Bob Dittus
Vanderbilt University Medical Center,
3 Years

Philip Dobbs
Bridgestone Americas, Inc., 1 Year

Amy and Jeff Dobyns
Southwestern Investment Group,
11 Years

Margaret and Steve Dolan
Launch Tennessee / Cherry Bekaert LLP,
18 Years

Deana and Eric Douglas
GEODIS, 3 Years

Kristen and Cullen Douglass
Northwestern Mutual - The Pruett
Financial Group, 14 Years

Lisa and Matt Doyle
HCA Healthcare, 2 Years

Cassie and Tom Edenton
21 Years

April and Matthew Edman
HCA Healthcare, 3 Years

Deborah and Mark Edwards
HCA Healthcare, 1 Year

Trisha and Chuck Elcan
Elcan Partners, 24 Years

Donna and Jeff Eskind
24 Years

Heather and Randy Fagin
HCA Healthcare, 2 Years

Shahzad Fakhar
HCA Healthcare, 1 Year

Amanda and Bob Farnsworth
J.J.B. Hilliard, W.L. Lyons, Inc. (Retired) /
Optimum Solutions, 17 Years

Carole and John Ferguson
CoreCivic (Retired), 16 Years

Jason Fisher
Bridgestone Americas, Inc., 2 Years

Judy and Bob Fisher
Belmont University, 6 Years

Karen and Gene Fleming
25 Years

Ann Hardeman and Combs L.
Fort Foundation
9 Years

Laura and Jon Foster
HCA Healthcare, 8 Years

Judy and Tom Foster
14 Years



OUR TOCQUEVILLE SOCIETY DONORS

Melinda and Wes Fountain
HCA Healthcare - TriStar Health, 1 Year

Dana and John Franck
HCA Healthcare, 6 Years

Babs and Bill Freeman
Freeman Webb, Inc., 10 Years

Katie and Brian Freeman
HCA Healthcare, 6 Years

Melissa and David Freeman
11 Years

Patti and Kent Freeman
Ingram Content Group, 3 Years

Jennifer and Billy Frist
18 Years

Carol and Bobby Frist
27 Years

Elizabeth and Bryan Frist
Yoshi, Inc., 4 Years

Dorothy Cate Frist
10 Years

Ashley and Harrison Frist
naviHealth, 5 Years

Karyn Frist
27 Years

Julie and Tommy Frist
Frist Capital, 18 Years

Mario Gabelli and Regina Pitaro
Gabelli Funds, 17 Years

Terri and John Gallagher
EY, 1 Year

Julie and Ted Gallina
EY, 4 Years

Sylvia and Al Ganier
Green Door Gourmet / Empower Health USA, 8 Years

Lisa Gardi
HCA Healthcare - TriStar Health, 1 Year

Carrie and David Garfinkle
CoreCivic, 7 Years

Emily and Stephen Garrett
EY, 2 Years

Lorelee and John Gawaluck
EY (Retired), 19 Years

Noel and Richard Geer
HCA Healthcare, 21 Years

Judi and Ken Gerdesmeier
Deloitte (Retired), 14 Years

Rachel Gerring
EY, 4 Years

Janice and Randy Gibson
Gresham Smith, 2 Years

Crystal and Andy Gilbert
Genesco Inc., 6 Years

Jason Giompoletti
EY, 3 Years

Connie and Chuck Glover
HCA Healthcare, 5 Years

Shawn Goodman
Vanderbilt University, 3 Years

Julie and Bob Gordon
Morgan Stanley, 12 Years

Gwen and Frank Gordon
12 Years

Janet and David Gragg
HCA Healthcare, 6 Years

Laura Grams
HCA Healthcare, 1 Year

Mary Belle and Tony Grande
CoreCivic, 5 Years

Brenda and Dennis Green
HCA Healthcare, 12 Years

Amy and Dustin Greene
HCA Healthcare - TriStar Horizon Medical Center, 2 Years

Kristen and Chad Greer
Northwestern Mutual - The Pruett Financial Group, 14 Years

Claire and Jim Gulmi
AmSurg Corp. (Retired) / Genesco Inc. (Retired), 18 Years

Lea and John Hackett
HCA Healthcare, 2 Years

Karen and Jimmy Hailey
James C. Hailey & Company, 25 Years

Allison and Bracey Halbrook
HCA Healthcare, 6 Years

Chuck Hall
HCA Healthcare, 12 Years

Carrie and Brian Hammonds
CoreCivic, 4 Years

Terry and Pete Hardesty
Deloitte, 10 Years

Divya Shroff and Matthew Hargis
HCA Healthcare - TriStar Centennial Medical Center, 6 Years

Deanna and Greg Harris
Bridgestone Americas, Inc., 2 Years

Caitlin and Rob Harris
Waller, 12 Years

Rick Hart
Renasant Bank, 5 Years

Karen and Brian Hassett
United Way of Metropolitan Nashville, 2 Years

Ann and Scott Hatcher
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***All information as of 3/31/19. We regret
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 Please contact us for any corrections.***

OUR FINANCIAL RESULTS

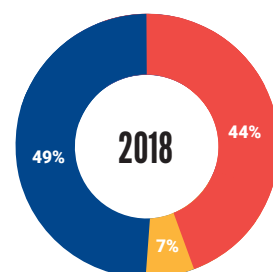
The financial statements for United Way of Metropolitan Nashville, for the fiscal year ending December 31, 2018, have been examined by the independent accounting firm KraftCPAs PLLC.

A complete copy of the audited financial statements may be obtained in June by visiting unitedwaynashville.org/about/financial-accountability.

All dollar amounts are shown in millions.

ASSETS	2018	2017
Cash and Cash Equivalents	\$ 4.67M	\$ 4.44M
Investments	15M	16.65M
Pledges Receivable	9.10M	9.58M
Grants Receivable	2.25M	1.46M
Other Assets	0.09M	0.13M
Property and Equipment	0.37M	0.38M
CSV of Donated Life Insurance Policies	0.60M	0.58M
TOTAL ASSETS	\$32.08M	\$33.22M

SOURCE OF FUNDS	2018	2017
● Campaign Revenue	\$15.28M	\$15.70M
Donor Designations	(3.79M)	(3.81M)
Provision for Uncollectables	(\$0.86M)	(\$0.23M)
Net Campaign Total	\$10.63M	\$11.66M
● Grants	9.51M	8.10M
● Miscellaneous	1.54M	2.89M
Total Revenue, Net of Donor Designations	\$21.68M	\$22.65M

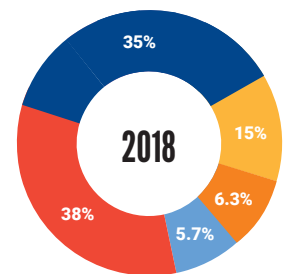


LIABILITIES AND NET ASSETS

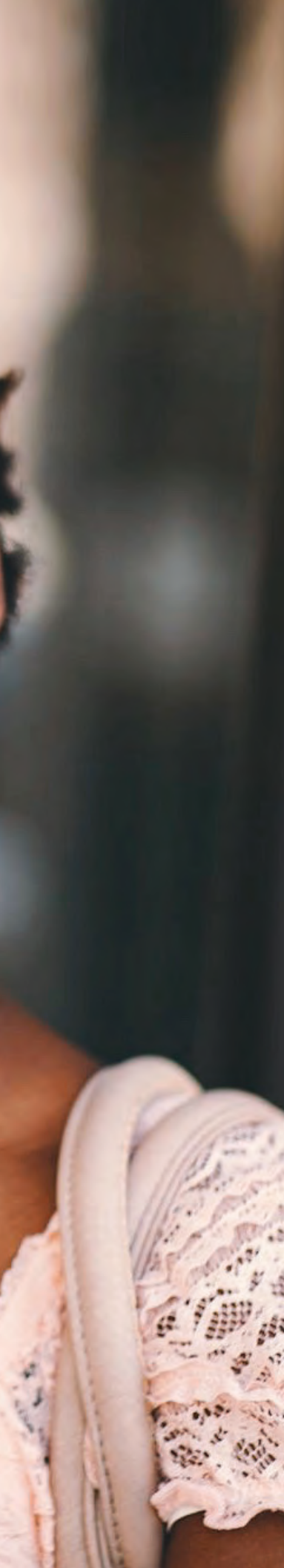
	2018	2017
Donor Designations Payable	\$ 3.29M	\$ 3.49M
Allocations Payable	3.10M	3.11M
Accounts Payable and Accrued Expenses	1.44M	1.67M
Net Pension Liability	0.04M	0.01M
Net Assets - Without Restriction	5.07M	4.47M
Net Assets - With Restriction	19.14M	20.17M
TOTAL LIABILITIES AND NET ASSETS	<u>\$32.08M</u>	<u>\$33.22M</u>

USE OF FUNDS

	2018	2017
● Programs/ Outcome Based Investments	\$ 8.79M	\$ 9.31M
● Grants	9.37M	7.87M
● Donor Designations	3.75M	3.92M
● Management & General	1.42M	1.44M
● Fundraising & Marketing	1.65M	1.77M
Total Expenses	<u>\$24.98M</u>	<u>\$24.31M</u>
Total Expenses, Net of Donor Designations	<u>\$21.23M</u>	<u>\$20.39M</u>







2-1-1 HELPLINE

The 2-1-1 Helpline is a 24/7, 365-day information and referral helpline that provides resources to cover basic needs. Launched by United Way of Metropolitan Nashville in 2004, the 2-1-1 Helpline serves all of Davidson County as well as 41 other regional counties.



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Middle Tennessee



UNITED WAY OF METROPOLITAN NASHVILLE STAFF

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Samantha Williams

Financial Empowerment
Network Manager

Celeste Wilson

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Jennifer Wright

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