

NETWORKING OVER NASHVILLE

SPEAKER BIOS

JANET WILSON

Janet serves as Vice President of Urban Development for the Clarksville-Montgomery County Economic Development Council, where she leads strategic development initiatives across Montgomery County, with a focus on downtown revitalization, quality-of-place investment, mixed-use development, housing, and community growth. She works at the intersection of public policy, private investment, and economic development, advancing complex public-private projects through strategic partnerships and tools including Tax Increment Financing (TIF), PILOTs, grants, and other development incentives.

Janet brings more than a decade of experience in economic development, project management, finance, and stakeholder engagement, complemented by more than a decade in financial services with Morgan Stanley, Citigroup, and JP Morgan Chase. A native New Yorker, she began her career as a receptionist on Wall Street and ultimately advanced to Vice President with JPMorgan Chase. That early experience in financial services continues to inform her approach to economic development, particularly her focus on investment, financial feasibility, and creating conditions for private capital to move.

Previously, Janet served as Director of Sports Tourism for the EDC, where she built and expanded a program that generated significant economic impact and strengthened partnerships across the community. Prior to joining the EDC, she oversaw Annual Giving for Austin Peay State University's Department of Athletics.

Janet relocated to Clarksville-Montgomery County in 2009 and has since become deeply engaged in the community. She holds a Master of Science in Human & Health Performance and a Bachelor of Business Administration in Marketing from Austin Peay State University. She is a graduate of Leadership Clarksville, currently serves as Chair of the Montgomery County Sports Authority, and is a Founding Fellow of the Tennessee Leaders Action Platform/Porter Development Institute.



NETWORKING OVER NASHVILLE

SPEAKER BIOS

Janet is particularly passionate about creating the conditions that attract private investment, talent, and opportunity—and about using innovative public-private strategies to translate community vision into tangible economic results.