United Way of Middle Tennessee, Inc.

Financial Statements

December 31, 2025 and 2024

United Way of Middle Tennessee, Inc.

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Independent Auditors' Report

To the Board of Trustees of
United Way of Middle Tennessee, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of United Way of Middle Tennessee, Inc. (the Organization), which comprise the statement of financial position as of December 31, 2025, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter

The financial statement of the Organization as of and for the year ended December 31, 2024, were audited by other auditors whose report thereon, dated July 23, 2025, expressed an unmodified opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the listing of the Board of Trustees on page i, the Change in Net Assets Reconciliation on page 26, and the Supporting Services IRS Form 990 reconciliation on page 27 but does not include the financial statements and our auditors' report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated July 20, 2026 on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



Nashville, Tennessee
July 20, 2026

United Way of Middle Tennessee, Inc.

Statements of Financial Position
December 31, 2025 and 2024

	2025	2024
Assets		
Cash	$ 7,482,122	$ 11,278,863
Pledges receivable, net	8,485,345	8,633,262
Grants receivable	1,882,075	3,163,769
Prepaid and other	349,271	270,272
Investments, at fair value	48,494,509	45,412,504
Property and equipment, net	442,151	493,866
Operating lease right-of-use assets	93,490	222,567
Cash surrender value of donor life insurance policies	847,589	816,869
Total assets	$ 68,076,552	$ 70,291,972
Liabilities and Net Assets		
Liabilities		
Designations payable	$ 1,565,765	$ 1,878,401
Allocations payable	3,802,897	4,431,380
Grant payments due to subrecipients	966,818	1,793,702
Accounts payable, accrued expenses and other	892,336	1,153,475
Refundable advances	1,242,114	713,280
Operating lease liabilities	97,090	228,446
Net pension liability	284,031	229,427
Total liabilities	8,851,051	10,428,111
Net Assets		
Without donor restrictions	34,561,159	36,499,955
With donor restrictions	24,664,342	23,363,906
Total net assets	59,225,501	59,863,861
Total liabilities and net assets	$ 68,076,552	$ 70,291,972

See notes to financial statements

United Way of Middle Tennessee, Inc.

Statement of Activities
Year Ended December 31, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
Public Support and Revenue			
Gross campaign results, prior year	$ 1,231,151	$ -	$ 1,231,151
Gross campaign results, released from restrictions	15,429,420	(15,429,420)	-
Total campaign results, prior year	16,660,571	(15,429,420)	1,231,151
Less donor designations	(3,398,812)	3,080,521	(318,291)
Less provision for uncollectible accounts	(978,658)	709,047	(269,611)
Net campaign revenue, prior year	12,283,101	(11,639,852)	643,249
Gross campaign results, current year	-	15,192,496	15,192,496
Less donor designations	-	(2,466,134)	(2,466,134)
Less provision for uncollectible accounts	-	(679,632)	(679,632)
Net campaign revenue, current year	-	12,046,730	12,046,730
Grants	12,844,530	-	12,844,530
Other contributions	1,892,392	12,931	1,905,323
Contribution of nonfinancial assets	359,226	-	359,226
Designations from other United Way organizations	60,006	-	60,006
Service fees	198,850	-	198,850
Endowment spending rate	819,000	-	819,000
Miscellaneous income	28,717	-	28,717
Nonendowment investment gain	3,596,484	66,401	3,662,885
Total support and revenue	32,082,306	486,210	32,568,516
Program Services			
Program investments and designations to direct service providers	15,334,092	-	15,334,092
Less donor designations	(3,398,812)	-	(3,398,812)
Net program investments	11,935,280	-	11,935,280
Community building	4,105,462	-	4,105,462
Grants and initiatives	13,531,880	-	13,531,880
Total program services	29,572,622	-	29,572,622
Supporting Services			
Management and general	1,947,700	-	1,947,700
Fundraising and marketing	3,173,295	-	3,173,295
Total supporting services	5,120,995	-	5,120,995
Total costs and expenses	34,693,617	-	34,693,617
Change in net assets before nonoperating items	(2,611,311)	486,210	(2,125,101)
Endowment Gain, Net of Endowment Spending Rate	661,000	814,226	1,475,226
Employee Retirement Plan Gain	11,515	-	11,515
Change in net assets	(1,938,796)	1,300,436	(638,360)
Net Assets, Beginning	36,499,955	23,363,906	59,863,861
Net Assets, Ending	$ 34,561,159	$ 24,664,342	$ 59,225,501

See notes to financial statements

United Way of Middle Tennessee, Inc.

Statement of Activities
Year Ended December 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Public Support and Revenue			
Gross campaign results, prior year	$ 1,426,813	$ -	$ 1,426,813
Gross campaign results, released from restrictions	15,975,777	(15,975,777)	-
Total campaign results, prior year	17,402,590	(15,975,777)	1,426,813
Less donor designations	(3,669,636)	3,618,646	(50,990)
Less provision for uncollectible accounts	(775,320)	808,427	33,107
Net campaign revenue, prior year	12,957,634	(11,548,704)	1,408,930
Gross campaign results, current year	-	15,429,420	15,429,420
Less donor designations	-	(3,080,521)	(3,080,521)
Less provision for uncollectible accounts	-	(709,047)	(709,047)
Net campaign revenue, current year	-	11,639,852	11,639,852
Grants	22,863,607	-	22,863,607
Other contributions	3,535,469	27,921	3,563,390
Contribution of nonfinancial assets	380,614	-	380,614
Designations from other United Way organizations	65,593	-	65,593
Service fees	261,044	-	261,044
Endowment spending rate	822,000	-	822,000
Miscellaneous income	71,845	-	71,845
Nonendowment investment gain	3,833,618	61,317	3,894,935
Other net assets released from restrictions	108,591	(108,591)	-
Total support and revenue	44,900,015	71,795	44,971,810
Program Services			
Program investments and designations to direct service providers	15,363,253	-	15,363,253
Less donor designations	(3,669,636)	-	(3,669,636)
Net program investments	11,693,617	-	11,693,617
Community building	4,996,647	-	4,996,647
Grants and initiatives	21,661,147	-	21,661,147
Total program services	38,351,411	-	38,351,411
Supporting Services			
Management and general	1,963,311	-	1,963,311
Fundraising and marketing	3,052,525	-	3,052,525
Total supporting services	5,015,836	-	5,015,836
Total costs and expenses	43,367,247	-	43,367,247
Change in net assets before nonoperating items	1,532,768	71,795	1,604,563
Endowment Gain, Net of Endowment Spending Rate	555,196	819,610	1,374,806
Employee Retirement Plan Gain	305,804	-	305,804
Change in net assets	2,393,768	891,405	3,285,173
Net Assets, Beginning	34,106,187	22,472,501	56,578,688
Net Assets, Ending	$ 36,499,955	$ 23,363,906	$ 59,863,861

See notes to financial statements

United Way of Middle Tennessee, Inc.

Statement of Functional Expenses
Year Ended December 31, 2025

	Program Services			Supporting Services			
	Community Building	Grants and Initiatives	Total Program Services	Management and General	Fundraising and Marketing	Total Supporting Services	Total
Salaries	$ 2,483,159	$ 2,831,789	$ 5,314,948	$ 1,161,683	$ 2,049,962	$ 3,211,645	$ 8,526,593
Payroll taxes	177,069	220,072	397,141	64,247	153,192	217,439	614,580
Employee benefits	323,288	348,290	671,578	207,800	201,895	409,695	1,081,273
Total personnel costs	2,983,516	3,400,151	6,383,667	1,433,730	2,405,049	3,838,779	10,222,446
Professional and contract fees	203,295	912,919	1,116,214	158,435	114,170	272,605	1,388,819
Supplies	8,352	18,523	26,875	10,139	2,649	12,788	39,663
Telephone	50,945	60,017	110,962	31,217	31,878	63,095	174,057
Postage and shipping	3,477	1,337	4,814	2,360	4,046	6,406	11,220
Occupancy	141,373	112,356	253,729	67,293	74,850	142,143	395,872
Maintenance and equipment rental	124,081	71,412	195,493	37,924	74,014	111,938	307,431
Printing and promotional	75,149	187,830	262,979	14,190	129,127	143,317	406,296
Travel	46,284	56,387	102,671	6,898	13,676	20,574	123,245
Events and meetings	76,423	18,995	95,418	15,268	157,368	172,636	268,054
Dues and memberships	300,524	550	301,074	79,584	100,517	180,101	481,175
Miscellaneous	50,167	1,795	51,962	76,524	44,497	121,021	172,983
Total other operating expenses	1,080,070	1,442,121	2,522,191	499,832	746,792	1,246,624	3,768,815
Depreciation of property and equipment	41,876	17,811	59,687	14,138	21,454	35,592	95,279
Total operating expenses	4,105,462	4,860,083	8,965,545	1,947,700	3,173,295	5,120,995	14,086,540
Program grants to direct service providers	-	8,671,797	8,671,797	-	-	-	8,671,797
	$ 4,105,462	$ 13,531,880	17,637,342	$ 1,947,700	$ 3,173,295	$ 5,120,995	22,758,337
Net program investments (shown separately on the statement of activities)			11,935,280				11,935,280
			$ 29,572,622				$ 34,693,617

See notes to financial statements

United Way of Middle Tennessee, Inc.

Statement of Functional Expenses
Year Ended December 31, 2024

	Program Services			Supporting Services			
	Community Building	Grants and Initiatives	Total Program Services	Management and General	Fundraising and Marketing	Total Supporting Services	Total
Salaries	$ 3,092,219	$ 2,455,874	$ 5,548,093	$ 1,219,925	$ 1,980,385	$ 3,200,310	$ 8,748,403
Payroll taxes	216,168	178,749	394,917	75,426	136,783	212,209	607,126
Employee benefits	342,066	285,931	627,997	139,799	170,893	310,692	938,689
Total personnel costs	3,650,453	2,920,554	6,571,007	1,435,150	2,288,061	3,723,211	10,294,218
Professional and contract fees	276,783	1,190,467	1,467,250	96,531	102,806	199,337	1,666,587
Supplies	14,501	28,616	43,117	9,026	5,618	14,644	57,761
Telephone	52,761	66,674	119,435	28,856	32,084	60,940	180,375
Postage and shipping	3,127	1,992	5,119	1,980	4,164	6,144	11,263
Occupancy	216,730	68,650	285,380	102,207	40,536	142,743	428,123
Maintenance and equipment rental	156,907	18,983	175,890	25,306	75,460	100,766	276,656
Printing and promotional	72,645	224,899	297,544	14,403	142,719	157,122	454,666
Travel	54,004	71,972	125,976	3,635	15,759	19,394	145,370
Events and meetings	104,633	23,166	127,799	28,896	174,774	203,670	331,469
Dues and memberships	260,396	469	260,865	77,399	98,557	175,956	436,821
Miscellaneous	75,277	2,696	77,973	114,153	24,991	139,144	217,117
Planned giving expenses	-	-	-	-	28,936	28,936	28,936
Total other operating expenses	1,287,764	1,698,584	2,986,348	502,392	746,404	1,248,796	4,235,144
Depreciation of property and equipment	58,430	-	58,430	25,769	18,060	43,829	102,259
Total operating expenses	4,996,647	4,619,138	9,615,785	1,963,311	3,052,525	5,015,836	14,631,621
Program grants to direct service providers	-	17,042,009	17,042,009	-	-	-	17,042,009
	$ 4,996,647	$ 21,661,147	26,657,794	$ 1,963,311	$ 3,052,525	$ 5,015,836	31,673,630
Net program investments (shown separately on the statement of activities)			11,693,617				11,693,617
			$ 38,351,411				$ 43,367,247

See notes to financial statements

United Way of Middle Tennessee, Inc.

Statements of Cash Flows
Years Ended December 31, 2025 and 2024

	2025	2024
Cash Flows From Operating Activities		
Change in net assets	$ (638,360)	$ 3,285,173
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	95,279	102,259
Gain on disposal of property and equipment	-	(5,724)
Unrealized and realized gain on investments, net	(5,957,111)	(6,091,741)
Noncash lease expense	129,077	136,879
Provision for uncollectible accounts	2,546,136	2,127,460
Contributions related to acquisitions, net of $0 and $1,232,606 of cash acquired, respectively	-	(143,524)
(Increase) decrease in assets:		
Pledges receivable	(2,398,219)	(1,337,734)
Grants receivable	1,281,694	1,463,527
Prepaid and other	(78,999)	(31,984)
Cash surrender value of donor life insurance policies	(30,720)	(69,993)
Increase (decrease) in liabilities:		
Designations payable	(312,636)	(919,316)
Allocations payable	(628,483)	5,417
Grant payments due to subrecipients	(826,884)	(1,021,477)
Accounts payable, accrued expenses and other	(261,139)	89,085
Refundable advances	528,834	(482,102)
Operating lease liabilities	(131,356)	(131,000)
Net pension liability	54,604	(199,518)
Total adjustments	(5,989,923)	(6,509,486)
Net cash used in operating activities	(6,628,283)	(3,224,313)
Cash Flows From Investing Activities		
Purchase of investments	(10,811)	(10,000)
Proceeds from sale of investments	2,885,917	3,549,170
Purchase of property and equipment	(43,564)	(52,436)
Net cash provided by investing activities	2,831,542	3,486,734
Net change in cash	(3,796,741)	262,421
Cash, Beginning	11,278,863	11,016,442
Cash, Ending	$ 7,482,122	$ 11,278,863
Other Cash Flow Disclosures		
Cash payments on operating leases	$ 131,921	$ 139,182
Noncash Transactions		
Right-of-use assets obtained in exchange for new operating lease liabilities	$ -	$ 169,563

See notes to financial statements

1. Summary of Significant Accounting Policies

General

United Way of Middle Tennessee, Inc. (d/b/a United Way of Greater Nashville) (the Organization or United Way) is an exempt publicly supported organization that brings people and organizations together to create solutions for the community's most complex issues in the areas of education, financial stability and health. The Organization is governed by a volunteer Board of Trustees composed of a cross-section of community and business leaders.

The Organization, whose antecedents date back to the Community Chest of Nashville formed in 1922, was incorporated as The United Givers Fund of Nashville and Davidson County on May 21, 1954.

Basis of Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the Board of Trustees.

Net Assets With Donor Restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Cash

Cash consists of demand deposits with banks with maturities of three months or less.

Contributions, Pledges Receivable, Grants, Campaign Expenses and Program Investments

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. A contribution is conditional if an agreement includes a barrier that must be overcome and either a right of return of asset transferred or a right of release of a promisor's obligation to transfer assets exist. The presence of both a barrier and a right of return or right of release indicates that a recipient is not entitled to the contribution until it has overcome the barrier(s) in the agreement. Conditional promises to give are not recognized until the barrier(s) in the agreement are overcome.

Campaigns are conducted annually to raise support for program investments in the subsequent year. Pledges receivable are recognized in the period received, with an allowance provided for estimated uncollectible accounts. The allowance for uncollectible accounts is computed based on a three-year historical average write-off percentage, adjusted by management estimates of current economic factors, applied to gross campaign results (including donor designations).

Campaign support pledged is recognized as an increase in net assets with donor restrictions until the year of community investment. All contributions are considered available for use as approved by the Board of Trustees unless specifically restricted or designated by the donor. Campaign pledges designated by donors to specific agencies or other United Way organizations are considered to be agency-type transactions and are recorded as pledges receivable and designations payable on the statements of financial position and not included in net revenues or expenses of the Organization. Campaign expenses for annual campaigns are recognized in the period incurred. The Organization honors designations made by donors to each organization by distributing a proportionate share of receipts based on donor designations to each organization.

Program investments in partner agencies are recognized as program service expenses in the period approved by the Board of Trustees and correspond to the period of the release of time restrictions for related campaign pledges.

Grant revenues from government grant and contract agreements are recognized when qualifying expenses are incurred and conditions under the agreement are met. Government grant funds paid to subrecipient agencies are recognized in the period a liability is incurred for eligible expenditures by the subrecipient. Payments received in advance of conditions being met are recorded as refundable advances on the statements of financial position.

Expenditures related to federal and state contracts are subject to adjustment upon review by the granting agencies. It is management's assessment that the amounts, if any, of expenditures which may be disallowed would not have a material effect on the Organization's financial position.

Investments

Investments consist of money market, equity securities, fixed income mutual funds and equity mutual funds, and are carried at the fair market value on the last business day of the reporting period. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized and unrealized gains and losses are reflected in the statements of activities. Investment income is reported net of investment fees.

Property and Equipment

Property and equipment are reported at cost at the date of purchase or at estimated fair value at date of gift to the Organization. The United Way's policy is to capitalize purchases with a cost of $500 or more and an estimated useful life greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which is thirty years for buildings and range from three to ten years for building improvements, furniture and equipment.

Leases

The Organization made an accounting policy election available under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 842 not to recognize right-of-use (ROU) assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the. The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives. To determine the present value of lease payments, the Organization used the discount rate implicit in the lease agreement, if readily determinable. For leases in which the rate implicit in the lease agreement is not readily determinable, the Organization made an accounting policy election available to nonpublic companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Fair Value Measurements

The Organization classifies its investments based on a hierarchy consisting of:

Level 1 - Securities valued using quoted prices from active markets for identical assets.

Level 2 - Securities not traded on an active market but for which observable market inputs are readily available).

Level 3 - Securities valued based on significant unobservable inputs).

An asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis:

Investments - Fair values for investments (Level 1) are determined by reference to quoted market prices and other relevant information generated by market transactions.

No changes in the valuation methodologies have been made since the prior year.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methodologies are appropriate and consistent with that of other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Program Services

Program Investments and Designations to Direct Service Providers - Includes activities funded by the annual campaign for Community Impact investments in agency programs, coordination and administration of Family Resource Centers, Financial Empowerment Centers, support of the 2-1-1 community information line, program investments in the Read to Succeed initiative, Imagination Library and other program investments.

Donor Designations - Represents the gross amount of campaign funding designated by the donor to an eligible 501(c)(3) agency.

Net Program Investments - Includes the net amounts provided to agencies and program investments from unrestricted campaign funds.

Community Building - Includes activities funded by the annual campaign related to planning, oversight, administration of outcome-based investments and support for community initiatives.

Grants and Initiatives - Includes activities that deliver services funded by sources other than the annual campaign, such as the Ryan White/Community AIDS Partnership, Read to Succeed, 2-1-1, the Family Collective, the Nashville Alliance for Financial Independence, Financial Empowerment Centers, Raise Your Hand, Restore the Dream, Disaster Relief, SNAP employment and training, Partnership with the Department of Mental Health and Substance Abuse Services and American Rescue Plan Elementary and Secondary School Emergency Relief Fund.

Supporting Services

Management and General - Relates to the overall direction of the Organization. These expenses are not identifiable with a particular program or event, or with fundraising, but are indispensable to the conduct of those activities and are essential to the Organization. Specific activities include organization oversight, business management, human resources, finance, information technology and other administrative activities.

Fundraising and Marketing - Includes costs of activities directed toward appeals for financial support. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

Contributed Nonfinancial Assets

A large number of volunteers contribute substantial amounts of time toward the annual campaign and the various community activities. Contributed services are only recognized if the contributed service requires specialized skills, were provided by a donor who possesses such skills and would have been purchased by the Organization if not contributed. Other nonfinancial asset contributions are recognized in the financial statements at fair value when received.

Contributed nonfinancial assets recognized within the statements of activities comprise the following as of December 31:

	2025	2024
Office space	$ 286,194	$ -
School supplies	73,032	122,778
Food	-	102,836
Air conditioning units	-	155,000
Total	$ 359,226	$ 380,614

The Organization is a grantee under the IRS' Volunteer Income Tax Assistance (VITA) program. To provide this service to the community, the Organization partners with various locations in its service area to temporarily house a VITA clinic at that site during tax preparation season (January - April). The value of the contributed office spaces is provided to United Way by the property owners. United Way does not take possession of the contributed office space, rather it is considered more of a short-term lease. The values vary depending on the duration the VITA site will be operated at that location, the amount of space needed and other occupancy usage charges, such as, utilities, internet and cleaning services. The Organization recognizes the contributed office spaces as part of matching funds under the IRS' VITA grant.

The Organization hosts an annual drive called Stuff the Bus prior to the beginning of a new school year. The purpose of the drive is to collect school supplies to support students in six school districts (Metropolitan Nashville Public Schools, Williamson County Schools, Franklin Special School District, Robertson County Schools, Cheatham County Schools and Hickman County School District) across five counties. Contents of each kit includes basic school supplies, such as, pencils, crayons, folders, notebooks, rulers, etc. The value of each kit is based on estimates of the average cost per donated item included in each kit excluding the costs incurred by the Organization to complete the kits and the value of kits received through a third-party site that received monetary donations to provide completed kits.

The Organization hosts an annual drive called Give Thanks prior to the Thanksgiving holiday. The purpose of this drive is to collect Thanksgiving and supplemental food items to support families in need. The content of each food box includes nonperishable items, such as, canned vegetables, pasta, box mixes for other side dishes, etc. and a grocery store gift card to assist in purchasing perishable items. The value of each food box is based on estimates of the average cost per donated item included in each box excluding the costs incurred by the Organization to complete the box and monetary donations used to purchase the gift cards.

United Way Worldwide (UWW) manages several relationships that provide donated airtime to run advertising that promotes the U.S. Network's shared mission on nationally broadcast television and radio. The valuation method used by UWW to arrive at the total value of contributed airtime is based on records provided by their media partners of the number of impressions recorded for the ads that appeared based on the National Association of Broadcasters standards for valuation of market impressions. UWW recommends that all United Ways record an allocation of airtime based upon a multiplication factor that is provided to local United Ways each year. The product of the provided multiplication factor and the Organization's annual dues is the estimated fair value for contributed advertising received.

The Organization facilitated a donation event with a community partner and vendor to provide 500 room air conditioning units to families in need of assistance in the surrounding communities of Robertson County, Tennessee.

Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis.

Expense	Method of Allocation
Personnel costs	Time and effort
Professional and contract fees	Time and effort
Supplies	Time and effort
Telephone	Full time equivalent
Postage and shipping	Full time equivalent
Occupancy	Full time equivalent
Maintenance and equipment rental	Time and effort
Printing and promotional	Time and effort
Travel	Time and effort
Events and meetings	Time and effort
Dues and memberships	Time and effort
Miscellaneous	Time and effort
Depreciation of property and equipment	Time and effort
Program grants to direct service provides	Direct costs

Service Fees

Service fees are amounts charged by the Organization for raising, processing and transferring donor-designated gifts to agencies and other United Way organizations. Donor-designated pledges are assessed both a fundraising and a management and general fee based on actual historical costs in accordance with UWW's Membership Requirements as outlined in its publication titled Cost Deduction Requirements for Membership Requirement M. The Organization is committed to complying with that requirement in assessing these service fees. Amounts designated by donors are presented at the gross amount in the statements of activities prior to such charges.

Printing and Promotional

Advertising costs are expensed as incurred. There were no advertising costs incurred during the years ending December 31, 2025 and 2024.

Endowment Income Distribution Policy

The Organization's policy is to distribute a portion of the endowment income to support current operational needs. This policy is designed to insulate operational programs from capital market fluctuations. Under this policy, endowment income distributions are based on an amount approved in advance by the Board of Trustees. Actual endowment return earned in excess of or less than the spending rate is reported separately in the statements of activities.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

The Organization qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided.

The Organization files a U.S. Federal Form 990 for organizations exempt from income tax.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing the Organization's income tax return to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there were no positions taken that do not meet the "more likely than not" standard. Accordingly, there were no provisions for income taxes, penalties or interest receivable or payable relating to uncertain income tax positions in the accompanying financial statements.

Subsequent Events

The Organization has evaluated events and transactions that occurred between December 31, 2025 and July 20, 2026, the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements. Effective June 4, 2026, the Organization entered into an agreement and plan of merger with United Way of Sumner County of which the Organization will be the surviving organization. The merger is contingent on approval of the Tennessee State Attorney General’s office.

Reclassification

Certain amounts from the prior year have been reclassified on the statements of cash flows to conform with the current year's presentation. There was no impact on the change in net assets due to these reclassifications.

2. Availability and Liquidity

Financial assets available for general expenditure, that is, without donor and other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of December 31:

	2025	2024
Cash	$ 7,482,122	$ 11,278,863
Pledges receivable, net	8,485,345	8,633,262
Grants receivable	1,882,075	3,163,769
Operating investments	10,785,844	9,444,906
Endowment spending, rate distribution and appropriations	834,000	822,000
Purpose, restricted net assets	(721,383)	(638,603)
Deferred revenue	(1,242,114)	(713,280)
Designations payable	(1,565,765)	(1,878,401)
	$ 25,940,124	$ 30,112,516

The Organization has both board-designated and donor-restricted assets. With the exception of deferred grant revenue, designations payable and purpose-restricted net assets, the donor-restricted assets are not limited to use and are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year. The Organization has unappropriated gains on an endowment, inclusive of the corpus. The endowment spending-rate has been included within the Organization's financial assets, as it is for use against operating expenditures and liquidity.

The Organization has an operating reserve fund within the investments on the statements of financial position. The purpose of the fund is to help ensure the long-term financial stability of the Organization and position it to respond to varying economic conditions, man-made or natural disasters or changes affecting the Organization's financial position, as well as providing the organization the ability to continuously carry out the mission. The target amount to be attained and maintained is 3 months of annual operating expenditures, inclusive of Community Impact Funding, but excluding grant sub-recipient and other grant-related funding. As of December 31, 2025 and 2024, the balance of this fund was $10,785,844 and $9,444,906, respectively. This fund, established by the Board of Trustees may be drawn upon, if necessary, to meet unexpected needs or board-designated funding.

In January 2021, the Organization received an anonymous, unrestricted gift in the amount of $20 million. Plans for program funding and implementation took place in 2021, and investment into the community began in 2022 and will continue in subsequent years. Upon receipt of the grant, the Organization invested the proceeds of the grant. As these funds are designated for strategic initiatives, it is not included in financial assets available for general expenditure.

In addition, the Organization receives funding from various grants, many of which are reimbursement-based. These grants are only included in the qualitative information to the extent expenditures have been incurred for which the Organization has not been reimbursed.

3. Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash, various grants, pledges receivable and investments. The Organization maintains cash accounts at financial institutions, investment companies and trusts whose accounts are insured by the Federal Deposit Insurance Corporation. Pledges receivable consist of corporate and individual pledges for the annual campaign, which are widely dispersed to mitigate credit risk. Grant receivables represent concentrations of credit risk to the extent they are receivable from concentrated sources.

Securities held in a broker/dealer account are insured by the Securities Investor Protection Corporation (SIPC), up to $500,000 per broker/dealer, in certain circumstances such as fraud or failure of the institution. Accounts held by a trust are covered by error and omissions insurance up to the full amount invested. The SIPC and additional insurance protection do not insure against market risk.

Investments held in two mutual funds amounted to $27,284,852 and $22,755,752 and approximated 56% and 50% of total investments at December 31, 2025 and 2024, respectively.

4. Pledges Receivable

Pledges receivable consisted of the following at December 31:

	2025	2024
Current year campaign	$ 8,262,704	$ 8,492,037
Prior years' campaigns	2,692,281	2,192,189
Other pledge receivables	88,700	88,700
	11,043,685	10,772,926
Less allowance and discount of pledges:		
Current year campaign allowance	749,201	836,643
Prior years' campaigns allowances	1,796,935	1,290,817
Discount on pledge receivables	12,204	12,204
	2,558,340	2,139,664
Total pledges receivable, net	$ 8,485,345	$ 8,633,262

The results of the current campaign, net of the related allowance for uncollectible pledges, less designations payable, have been included in net assets with donor restrictions on the accompanying statements of financial position, as such contributions are restricted for allocations in future periods.

5. Fair Value Measurements

The following table sets forth the Organization's major categories of assets measured at fair value on a recurring basis, by level within the fair value hierarchy, as of December 31, 2025 and 2024:

	2025			
	Level 1	Level 2	Level 3	Total
Investments:				
Short-term investments	$ 358,816	$ -	$ -	$ 358,816
Equity securities:				
U.S. equities	2,394,850	-	-	2,394,850
Large cap funds	4,655,360	-	-	4,655,360
Mid cap funds	2,731,146	-	-	2,731,146
Small cap funds	3,555,781	-	-	3,555,781
Bond funds	280,763	-	-	280,763
Equity mutual funds	24,539,709	-	-	24,539,709
Fixed income mutual funds	9,865,424	-	-	9,865,424
Total investments at fair value	$ 48,381,849	$ -	$ -	$ 48,381,849

	2024			
	Level 1	Level 2	Level 3	Total
Investments:				
Short-term investments	$ 502,717	$ -	$ -	$ 502,717
Equity securities:				
U.S. equities	2,328,358	-	-	2,328,358
Large cap funds	1,277,189	-	-	1,277,189
Mid cap funds	2,749,626	-	-	2,749,626
Bond funds	785,071	-	-	785,071
Equity mutual funds	27,235,631	-	-	27,235,631
Fixed income mutual funds	10,533,912	-	-	10,533,912
Total investments at fair value	$ 45,412,504	$ -	$ -	$ 45,412,504

6. Property and Equipment

Property and equipment consisted of the following at December 31:

	2025	2024
Land	$ 272,715	$ 272,715
Vehicles	86,697	86,697
Building and improvements	1,775,992	1,775,992
Furniture and equipment	1,520,454	1,476,891
	3,655,858	3,612,295
Less accumulated depreciation	(3,213,707)	(3,118,429)
Total property and equipment, net	$ 442,151	$ 493,866

7. Leases

The Organization leases office space and equipment under operating lease agreements that have initial terms ranging from 2 to 5 years. Some leases may include one or more options to renew, generally at the Organization's sole discretion. This option to extend the lease is included in the lease terms when it is reasonably certain that the Organization will exercise that option. The Organization's operating leases generally do not contain any material restrictive covenants or residual value guarantees. Operating lease cost is recognized on a straight-line basis over the lease term.

The components of lease expense are as follows for the years ended December 31:

	2025	2024
Operating lease costs	$ 131,921	$ 139,182
Short-term lease costs	-	-
Total lease costs	$ 131,921	$ 139,182

Additional information related to leases is as follows as of December 31:

	2025	2024
Weighted-average remaining lease term, operating leases	0.72 years	1.43 years
Weighted-average discount rate, operating leases	1.72%	1.61%

Future undiscounted cash flows and a reconciliation to the lease liabilities recognized on the statement of financial position are as follows as of December 31, 2025:

Years ending December 31:	
2026	$ 97,621
Total lease payments	97,621
Less imputed interest	(531)
	$ 97,090

8. Employee Retirement Plans

The Organization sponsors a Section 403(b) retirement plan. The plan requires the Organization to match 50% of an employee's deferral amount up to a maximum of 3% of each eligible employee's annual compensation. Employees are eligible to participate in the plan starting the first day of the month following employment. Participants' employer match accounts become vested incrementally over three years of service. The Organization may also make discretionary contributions. Total employer contributions to this plan were $165,181 in 2025 $(148,820 in 2024).

The Organization had a defined benefit pension plan (Plan) covering substantially all salaried employees who had completed one year of service and were at least 21 years of age. During 2011, the Plan adopted an amendment that froze the Plan effective December 31, 2011, thus no additional benefits will accrue under the Plan. No employee was eligible to become a participant in the Plan on or after December 31, 2011, and all participants in the Plan became fully vested as of December 31, 2011. There are no estimated contributions to be made to the Plan in 2026 for the 2025 plan year.

The following tables present the Plan's funded status and the accumulated benefit obligation as of and for the years ended December 31:

	2025	2024
Benefit obligation	$ (2,034,531)	$ (1,926,528)
Fair value of plan assets	1,750,500	1,697,101
Net pension liability, end of year	$ (284,031)	$ (229,427)

The entire balance of the net pension liability is included on the statements of financial position.

Amounts recognized as nonoperating items in the statements of activities consisted of the following for the years ended December 31:

	2025	2024
Net gain previously not recognized in net assets without donor restrictions and in periodic pension costs	$ (11,515)	$ (305,804)

The following tables present the Plan's change in benefit obligations, changes in plan assets and funded status recognized in the accompanying financial statements as of and for the years ended December 31:

	2025	2024
Benefit obligation, beginning of year	$ 1,926,528	$ 2,177,418
Service cost	16,952	22,583
Interest cost	83,791	87,898
Change in assumptions	16,867	(259,669)
Actuarial gain	7,345	9,351
Benefits paid (including expense charges)	(16,952)	(111,053)
Benefit obligation, end of year	$ 2,034,531	$ 1,926,528

	2025	2024
Fair value of plan assets, beginning of year	$ 1,697,101	$ 1,748,473
Actual return on plan assets	70,351	59,681
Benefits paid (including expense charges)	(16,952)	(111,053)
Fair value of plan assets, end of year	$ 1,750,500	$ 1,697,101

Fair value of investments in certain entities that calculate net asset value per share (or its equivalent):

Investment	Fair Value at December 31, 2025	Fair Value at December 31, 2024	Unfunded Commitment at December 31, 2025	Redemption Frequency*	Redemption Notice Period*
Fixed Income	$ 1,750,500	$ 1,697,101	$ -	Immediate	None

*Information noted in these columns is the same for the investment for 2025 and 2024.

The investment policy stresses capital adequacy, investing in high-quality assets, liquidity and properly matching assets and liabilities. Significant investment strategies of the include high quality corporate and mortgage-based investment grade bonds that provide outstanding liquidity to permit payment of benefits to policyholders as required.

The following table summarizes the pension benefits expected to be paid over the next ten fiscal years ending:

Years ending December 31:	
2026	$ 922,000
2027	81,000
2028	37,000
2029	43,000
2030	-
2031 - 2034	832,000
	$ 1,915,000

The following table summarizes the Organization's net periodic pension costs for the years ended December 31:

	2025	2024
Service cost	$ 16,952	$ 22,583
Interest costs	83,791	87,898
Expected return on plan assets	(44,369)	(49,998)
Actuarial losses recognized	9,745	45,803
Total recognized in net period pension cost	$ 66,119	$ 106,286

The estimated effect on net assets for items not yet reflected in net periodic benefit costs are as follows:

	January 1, 2026	Estimated Amounts to be Reclassed as Net Period Benefit Cost
Service cost	$ -	$ -
Expected return on plan assets	-	-
Actuarial losses recognized	435,691	447,206
Total recognized in net period pension cost	$ 435,691	$ 447,206

The following weighted-average assumptions were used to determine the net periodic benefit costs as of December 31:

	2025	2024
Discount rate	5.45 %	5.50 %
Expected return on plan assets	3.00	3.50
Rate of compensation increase	-	-

Assumptions used to determine pre-retirement discount rate as of December 31:

	2025	2024
Discount rate	5.45 %	5.50 %

The expected long-term rate of return on plan assets assumption of 3% and 3.50% as of December 31, 2025 and 2024, respectively, was selected using the "building block" approach described by the Actuarial Standards Board in Actuarial Standards of Practice No. 27 - *Selection of Economic Assumptions for Measuring Pension Obligations*. Based on the Organization's investment policy for the pension plan in effect as of the beginning of each year, a best estimate range was determined for both the real rate of return (net of inflation) and for the inflation based on the Organization's historic 30-year period rolling averages. The rate is reviewed annually and adjusted as appropriate to reflect changes in the expected long-term market performance or in the targeted asset allocation ranges.

9. Endowment Funds

Financial accounting standards provide guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). Financial accounting standards also require additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds) whether or not the organization is subject to UPMIFA.

Interpretation of Applicable Law

The Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In the absence of such donor restrictions, the Organization would follow UPMIFA and the State of Tennessee's State Uniform Prudent Management of Institutional Funds Act (SUPMIFA). In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of the investments
- The investment policies of the Organization

Spending Policy

The Organization has a policy of appropriating for distribution each year up to 5% of the three-year moving average of the quarterly endowment market value at December 31, 2025 and 2024.

Investment Return Objective, Risk Parameters and Strategies

The Organization has adopted investment and spending policies, approved by the Board of Trustees, to establish asset allocation targets, investment objectives and guidelines and the degree of investment risk the Trustees deem acceptable. The goal of the endowment is to exist in perpetuity, and therefore, provide for fund making in perpetuity. To attain this goal, the overriding objective of the endowment is to maintain purchasing power and net of spending, to grow the aggregate portfolio value at the rate of inflation or greater over the endowment's investment horizon. Specific performance standards have been formulated for the endowment.

Underlying these standards is the belief that the management of the endowment should be directed toward achieving the following investment objectives:

- The endowment taken as a whole should achieve a minimum five-year return (income, realized capital gains and losses and unrealized capital gains and losses) equal to or higher than the five-year average of the three-month Treasury bill rate plus 300 basis points.
- The total endowment should outperform a weighted index (70/30 percent) of the Standard & Poor's 500 and Barclays Index over a five-year average.
- The return of the endowment manager(s) should fall at least in the top half of the second quartile of similar managers.

Asset allocations are targeted at 75% equities, 20% fixed income and 5% alternative investments. Limits are in place as to the amount of stock that is invested in a single company to reduce the potential impact of losses on individual investments. Investment allocations are spread between cash equivalents, fixed income portfolios, equities and alternative investments.

A schedule of changes in endowment net assets follows for the years ended December 31:

	2025		
	Board-Designed Assets Without Donor Restrictions	**Assets With Donor Restrictions**	**Total**
Endowment net assets, January 1	$ 6,482,861	$ 11,215,356	$ 17,698,217
Contributions	-	-	-
Investment income	153,021	222,926	375,947
Investment fees	(46,057)	(32,350)	(78,407)
Net appreciation	715,215	1,284,650	1,999,865
Amount appropriated for expenditure	(158,000)	(661,000)	(819,000)
Endowment net assets, December 31	$ 7,147,040	$ 12,029,582	$ 19,176,622

	2024		
	Board-Designed Assets Without Donor Restrictions	**Assets With Donor Restrictions**	**Total**
Endowment net assets, January 1	$ 5,923,665	$ 10,395,746	$ 16,319,411
Contributions	-	-	-
Investment income	146,930	236,569	383,499
Investment fees	(44,079)	(31,308)	(75,387)
Net appreciation	611,345	1,281,349	1,892,694
Amount appropriated for expenditure	(155,000)	(667,000)	(822,000)
Endowment net assets, December 31	$ 6,482,861	$ 11,215,356	$ 17,698,217

10. Net Assets Without Donor Restrictions

Net assets without donor restrictions are available for the following purposes at December 31:

	2025	2024
Unrestricted, undesignated	$ 16,186,124	$ 20,078,322
Board designations:		
Board-designated endowment	7,147,040	6,482,861
Property, plant and equipment	442,151	493,866
Operating reserve	10,785,844	9,444,906
Total board designations	18,375,035	16,421,633
Total net assets without donor restrictions	$ 34,561,159	$ 36,499,955

11. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes at December 31:

	2025	2024
Passage of time restrictions:		
Contributions to support:		
Allocations and operations of future periods	$ 11,913,377	$ 11,509,947
Total passage of time restrictions	11,913,377	11,509,947
Specific purpose restrictions:		
Restore the Dream Fund	563,070	498,498
Imagination Library	146,484	130,105
Disaster Preparedness	11,829	10,000
Total specific purpose restrictions	721,383	638,603
Endowments:		
Endowment corpus	7,600,605	7,600,605
Net unappropriated gains on endowment corpus	4,428,977	3,614,751
Total endowments	12,029,582	11,215,356
Total net assets with donor restrictions	$ 24,664,342	$ 23,363,906

Net assets released from donor restrictions were as follows for the years ending December 31:

Passage of time	$ 15,429,420	$ 15,975,777
Impacting the Future of a Community	-	76,496
Family Homelessness	-	32,095
Total	$ 15,429,420	$ 16,084,368

12. Acquisitions

Effective January 1, 2024, United Way of Middle Tennessee, Inc. entered into an agreement to assume the operations and assets of Hands on Nashville, Inc. Under FASB ASC 958, since United Way of Middle Tennessee, Inc. obtained control over the Hands on Nashville, Inc. the transaction is considered an acquisition and accounted for under the acquisition method of accounting. United Way of Middle Tennessee, Inc. transferred no consideration in these transactions; therefore, the net assets acquired are recorded as other contributions in the statement of activities. The fair values of Hands on Nashville, Inc. assets and liabilities at January 1, 2024 were as follows:

Cash	$ 1,232,606
Accounts receivable	54,289
Grants receivable	79,706
Prepaid expenses	42,769
Operating lease right-of-use asset	169,563
Equipment	49,767
Accounts payable and accrued expenses	(60,507)
Contract liabilities	(22,500)
Operating lease liabilities	(169,563)
Net assets acquired	$ 1,376,130

The purpose of this schedule is to reconcile the change in net assets for the years ended December 31, 2025 and 2024 with supplemental information contributing to the change in net assets.

United Way of Greater Nashville received a $20 million anonymous unrestricted gift in 2021. The donor did not impose a restriction so the gift was recognized in its entirety in 2021 with the spend/investment of these funds to occur in subsequent years. The table below reconciles the change in net assets against the strategic utilization of this unrestricted gift, one-time spending related to funds collected in previous years, as well as market fluctuations affecting the investment portfolio.

	2025	2024
Change in net assets	$ (638,360)	$ 3,285,173
Strategic utilization of unrestricted funds:		
Utilization of unrestricted grant award	2,442,719	2,731,471
Spending related to funds collected in previous years	1,609,239	533,940
Investment gains and endowment spending rate	5,138,111	5,269,741
Reconciled change in net assets	$ (1,724,513)	$ 1,280,843

Supporting services costs include management and general, financial and marketing and dues to United Way Worldwide. Those costs are presented in detail in the statements of functional expenses.

United Way Worldwide has adopted a standard methodology for preparing the IRS Form 990 and utilizing it as the basis for calculating the "overhead rate." The overhead rate is calculated as the percentage of total supporting services costs to total revenues. The principal differences between total revenues reported per the financial statements and the Form 990 is the inclusion of donor designations, endowment gains (losses), employee retirement plan losses and unrealized gains (losses) on investments. Form 990 allows for reporting the total campaign results as revenue.

	2025	2024
Total support and revenue, statements of activities	$ 32,568,516	$ 44,971,810
Donor designations	2,784,425	3,131,511
Unrealized (gain) loss on investments, net	(3,211,230)	(3,561,599)
Gross up investment income	167,414	163,098
Donated services and facilities use	(286,194)	-
Unrealized loss (gain) on cash surrender value	(28,717)	(71,845)
Realized endowment gains, excluding of spending rate	1,475,226	1,374,806
Total support and revenue, IRS Form 990	$ 33,469,440	$ 46,007,781
Total supporting services cost, IRS Form 990	$ 5,288,408	$ 5,015,836
Percentage of IRS Form 990 total support and revenue	15.80%	10.90%